# WILEY



# 2025 Media Guide CHEManager

Compelling solutions through strategic partnerships

www.chemanager.com









# **CHEManager**

CHEManager, the leading trade and business newspaper for the management in the chemical and pharmaceutical industry.

**CHEManager** supplies managers and executives periodically with important news to assist them in making strategic business and investment decisions. Latest news, insightful interviews, substantiated market reports and technical articles provide **CHEManager** readers in Germany, Switzerland and Austria with a headstart on crucial information 12 times per year.

Two times a year, **CHEManager** interviews top executives to compile the substantiated business survey **CHEMonitor**. CHEManager's penetration of the management levels of chemical and pharmaceutical companies – for instance all members of the VAA (German Association of Chemical Executives) – with a circulation of 30,000 copies plus 14.000 e-Paper is unique.

The **CHEManager** brand family is complemented by the B2B online portal **www.chemanager.com** with a biweekly newsletter as well as internationally distributed English-language special-topic tabloids under the **CHEManager International brand** (4 issues per year) and the corresponding English-language online portal. Thus, the **CHEManager** brand is the ideal year-round, cross-media image vehicle for corporate advertising campaigns, product promotion, recruitment advertisements and online marketing.

### **Content**

- 3 CHEManager Footprint
- 4 Reader Survey
- 5 Analyis
- 6 Dates & Contents
- 9 Prices & Formats
- 11 Technical Specifications
- 12 CHEManager International
- 13 Native Advertising Plus

- 14 CHEManager Innovation Pitch
- 15 B2B Website
- 16 Newsletter
- 17 Recruitment Advertising
- 18 Move Beyond Advertising
- 19 General Terms and Conditions
- 21 Contact
- 22 Publisher

### Overview

Publication Frequency 12 issues per year

**Volume** Vol. 34, 2025

Circulation
Ø 40,000 – For circulation
mix Print/e-Paper per
quarter see ivw.de

Membership IVW

**Publishing Director** Steffen Ebert

**Editor-in-Chief** Dr. Michael Reubold

Commercial Manager Sciences Vanessa Winde

**Head of Advertising**Thorsten Kritzer

Order Management Melanie Radtke

Subsription (Print) € 96.30 (+ VAT)

Single copy rate € 12.10 (+ VAT)

Subscription for students € 48.15 (+ VAT)

**ISSN** 0947-4188

Format of the newspaper 350 x 510 mm (Rheinisches Format)



# **CHEManager Footprint**

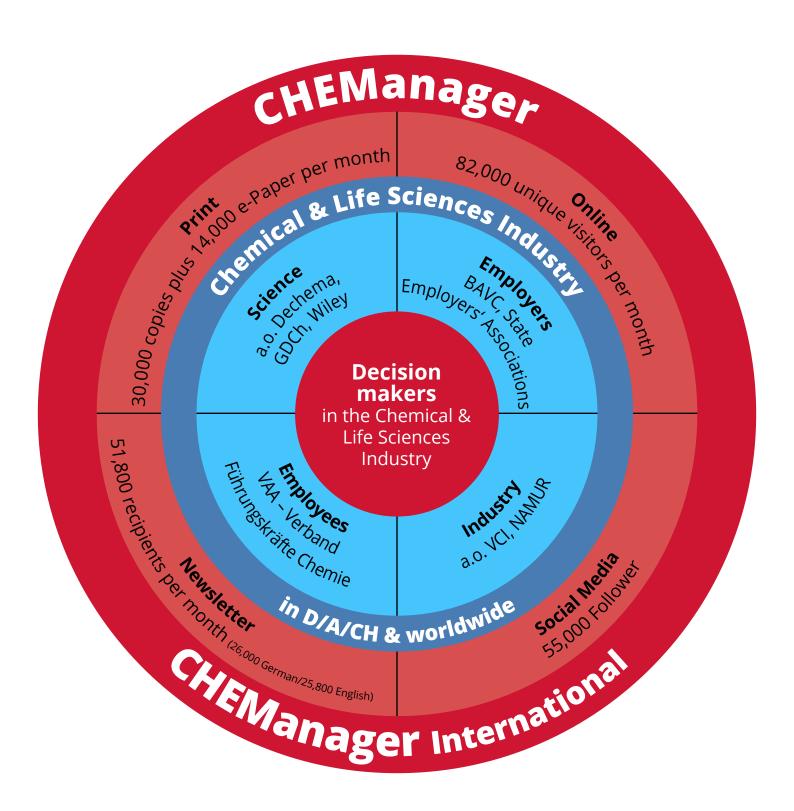
### With **CHEManager**:

Reach the right audience to achieve effective results for your marketing campaigns in the chemical & life sciences industry.

Connect with decision makers in an effective way. The platform offers you a range of advertising and marketing solutions specifically designed to reach and engage your target audience.

Leverage the industry expertise and wide coverage of over 230,000 contacts a month to promote your brand, products and services. Whether you want to strengthen your company's brand awareness or generate valuable leads for your sales force.

CHEManager is the perfect platform to achieve your marketing goals.

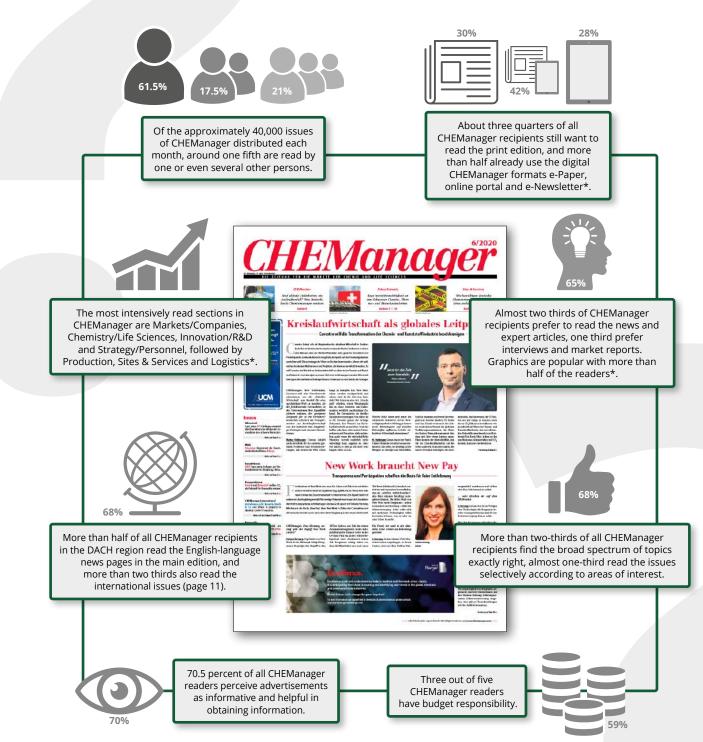




# **Reader Survey**

In the first quarter of 2019, CHEManager conducted a three-month reader survey in which the results of more than 330 online question-naires and individual phone surveys were evaluated. The results confirm the regular recipient analyses (page 5) and also allow representative statements to be made about the recipients' reading

behavior and their perception of the contents of the CHEManager print edition. Participants were also asked about the use of the digital edition and the CHEManager.com online platform. Some relevant results are shown graphically on this page.



### **Bottom Line**

CHEManager meets the information needs of its demanding, highly qualified readership in terms of topics, text styles and media formats. The vast majority of CHEManager readers have management and leadership functions. The ongoing high use of the print edition and the increasing use of digital formats reflect the spectrum of the

current generation of managers between 30 and 60 years of age. More than half of the readers have budget responsibility and more than two thirds rate advertising in the printed CHEManager or corresponding digital advertising formats on the online portal CHEManager.com as informative and helpful.





# **Analysis**

CHEManager is the leading publication for executives in the chemical and pharmaceutical industry.

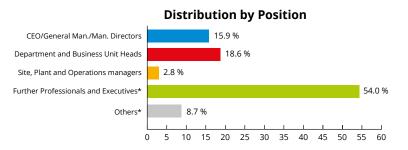
Nine out of 10 readers of **CHEManager** hold upper or middle management positions. CHEManager is distributed to the members of the German association VAA – Chemical Industry Executives.

CHEManager is the publication with the broadest distribution within the chemical and pharmaceutical industry in the German-speaking countries of Europe.

With an area-wide distribution in Germany, Switzerland, Austria and Benelux, **CHEManager** is highly visible in companies within the chemical and pharmaceutical industry.

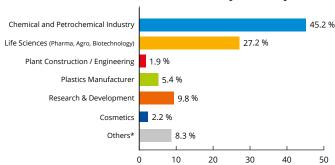
CHEManager is an indispensable media vehicle for communicating with top decision-makers in the chemical and pharmaceutical industry.

**CHEManager** provides the ideal content for your corporate advertising campaigns, product promotion, recruitment advertisements and online marketing.



\* Including approx. 16,000 personal membership recipients at the VAA (Verband angestellter Akademiker und leitender Angestellter der chemischen Industrie e. V.), whose personal data are not collected for data protection reasons, and approx. 3,000 unknown recipients of distribution via distribution partners at universities and airports as well as in MPs' offices and congress/trade fair hotels.

### Distribution by Industry



\* Including distribution via distributors at universities and airports, as well as in MP offices and convention/trade show hotels.

# Geographical Distribution%Germany87.2Switzerland1.8Austria1.2Benelux2.6Others7.2

Distribution – German Postal codes	%
Post Code 0	4.0
Post Code 1	5.2
Post Code 2	5.5
Post Code 3	7.1
Post Code 4	14.0
Post Code 5	12.5
Post Code 6	20.1
Post Code 7	6.7
Post Code 8	8.7
Post Code 9	3.4
Abroad	12.8

### **Editorial Analysis**

Topics	%
Markets & Companies*	29
Management & Strategy	18
Production & Automation Control, Digitalization	12
Chemistry & Life Sciences	6
Logistics	7
Industrial Locations (Sites & Services)	7
At a Glance	5
Start-ups	4
Human Resources & Employment Issues	4
Innovation	4
Energy / Environment	4

\* incl. international News

## Circulation Breakdown IVW Q2/2024



Print circulation	38.000
Sold incl. subscriptions	19.518
Controlled circulation + shows (free samples)	32.566
ePaper	14.248





# **Dates & Contents**

Issues	<b>1</b> January	<b>2</b> February	<b>3</b> March	<b>4</b> April
Publishing date	22.01.2025	19.02.2025	19.03.2025	16.04.2025
Advertising deadline	03.01.2025	03.02.2025	03.03.2025	31.03.2025
Editorial deadline	18.12.2024	22.01.2025	19.02.2025	19.03.2025
Features and Focus Topics	Austria	Innovation	Circular Economy	Digitalization
Industry Panel CHEMonitor				
Topics				
Markets • Companies Market reports, interviews, and news coverage of chemical, pharmaceutical and related industries, industry policy and regulatory affairs	•	•	•	•
Management • Strategy Company management, business model strategies, financing, start-ups, innovation and R&D management, portfolio and asset management, digitalization, Innovation Pitch	•	•	•	•
Personnel • Career  Human Resources strategies, employer branding, labor law and legislation, professional training and development, information for specialists and executives, career management, job market	•	•	•	•
Industrial Locations (Sites & Services)* Site management, site development, industrial settlement, industrial & site services, infrastructure				
Chemistry • Life Sciences* Innovative applications of chemicals and materials, feedstocks, value chains & circular economy, catalysis, contract research & manufacturing services, chemical distribution	•	•	•	•
Logistics • Supply Chain* Logistics services, transportation and storage, supply chain management		•		
Production** Plant engineering & construction, plant safety, maintenance, process & automation technology, digitalization, IoT, environmental and climate protection, energy efficiency	•	•	•	•
CHEManager International (English-language topical issues)***			CHEManager  ISSUE 1 details page 12	
E-Mail Newsletter				
Distribution date CHEManager Newsletter (German)	15.01. + 29.01.	12.02. + 26.02.	12.03. + 26.03.	9.04. + 23.04.
Distribution date CHEManager International Newsletter (Englisch)	08.01 + 22.01.	05.02. + 19.02.	05.03. + 19.03	02.04 + 16.04. + 30.04

### **Trade Shows/Conferences**

E-world Energy & Water 11.–13.02.2025 Essen, Germany	Handelsblatt Jahrestagung Pharma 25.02.2025 Berlin, Germany	European Coatings Show 24.–27.03.2025 Nuremberg, Gemany	Handelsblatt Jahrestagung Chemie 13.–14.05.2025 Berlin, Germany
<b>9th ECP</b> 12.02.2025 Frankfurt, Germany	<b>LOPEC</b> 25.–27.02.2025 Munich, Germany	In-Cosmetics 08.–10.04.2025 Amsterdam, Netherlands	
	<b>LogiMAT</b> 11.–13.03.2025 Stuttgart, Germany	German Niotechnology Days 09.–10.04.2025 Heidelberg, Germany	
	<b>LogiChem</b> 18.–20.03.2025 Rotterdam, Netherlands		

<sup>\*</sup> Editorial schedules in more details are available for these sections upon request: visit www.chemanager.com or send email to chemanager@wiley.com

\*\* The Production section focusses on all relevant process industries: chemicals (incl. agrochemicals, food, cosmetics, petrochemicals, plastics) and pharmaceuticals (incl. biotechnology).

\*\*\* Please find additional information on the English-language topical issues on page 12.





# **Dates & Contents**

Issues	<b>5</b> May	<b>6</b> June	<b>7</b> July	<b>8</b> August
Publishing date	14.05.2025	18.06.2025	16.07.2025	20.08.2025
Advertising deadline	25.04.2025	30.05.2025	30.06.2025	04.08.2025
Editorial deadline	16.04.2025	21.05.2025	18.06.2025	23.07.2025
Features and Focus Topics	Logistics, Specialty Chemicals	Process Technology	Switzerland	Energy & Environment
Industry Panel CHEMonitor				
Topics				
Markets • Companies  Market reports, interviews, and news coverage of chemical, pharmaceutical and related industries, industry policy and regulatory affairs	•		•	•
Management • Strategy Company management, business model strategies, financing, start-ups, innovation and R&D management, portfolio and asset management, digitalization, Innovation Pitch	•		•	•
Personnel • Career Human Resources strategies, employer branding, labor law and legislation, professional training and development, information for specialists and executives, career management, job market	•			•
Industrial Locations (Sites & Services)* Site management, site development, industrial settlement, industrial & site services, infrastructure				
Chemistry • Life Sciences* Innovative applications of chemicals and materials, feedstocks, value chains & circular economy, catalysis, contract research & manufacturing services, chemical distribution	•			•
Logistics • Supply Chain* Logistics services, transportation and storage, supply chain management	•			•
Production** Plant engineering & construction, plant safety, maintenance, process & automation technology, digitalization, IoT, environmental and climate protection, energy efficiency	•		•	•
CHEManager International (English-language topical issues)***	CHEManager  Issue 2 details page 12			
E-Mail Newsletter				
Distribution date CHEManager Newsletter (German)	07.05. + 21.05.	04.06. + 18.06.	02.07. + 16.07. + 30.07.	13.08. + 27.08.
Distribution date CHEManager International Newsletter (Englisch)	14.05. + 28.05.	11.06. + 25.06.	09.07. + 23.07.	06.08. + 20.08.

### **Trade Shows/Conferences**

<b>CPhI North America</b> 20.–22.05.2025 Philadelphia, PA, USA	<b>Chemicals America</b> 29.–31.07.2025 Savannah, GA, USA	ChemOutsourcing September 2025 Parsippany/NJ, USA
Transport Logistic 02.–05.06.2025 Munich, Germany		
Battery Show 03.–05.06.2025 Stuttgart, Germany		
Chemspec Europe 04.–05.06.2025 Cologne, Germany		

<sup>\*</sup> Editorial schedules in more details are available for these sections upon request: visit www.chemanager.com or send email to chemanager@wiley.com

\*\* The Production section focusses on all relevant process industries: chemicals (incl. agrochemicals, food, cosmetics, petrochemicals, plastics) and pharmaceuticals (incl. biotechnology).

\*\*\* Please find additional information on the English-language topical issues on page 12.





# **Dates & Contents**

Issues	<b>9</b> September	<b>10</b> October	<b>11</b> November	<b>12</b> December
Publishing date	17.09.2025	15.10.2025	12.11.2025	10.12.2025
Advertising deadline	01.09.2025	26.09.2025	27.10.2025	24.11.2025
Editorial deadline	20.08.2025	17.09.2025	15.10.2025	12.11.2025
Features and Focus Topics	Plastics, Circular Economy	Pharma & Biotech	Industrial Locations	Automation, Safety & Security
Industry Panel CHEMonitor				
Topics				
Markets • Companies  Market reports, interviews, and news coverage of chemical, pharmaceutical and related industries, industry policy and regulatory affairs	•	•	•	•
Management • Strategy Company management, business model strategies, financing, start-ups, innovation and R&D management, portfolio and asset management, digitalization, Innovation Pitch	•	•	•	-
Personnel • Career  Human Resources strategies, employer branding, labor law and legislation, professional training and development, information for specialists and executives, career management, job market	•	•	•	•
Industrial Locations (Sites & Services)* Site management, site development, industrial settlement, industrial & site services, infrastructure	•			•
Chemistry • Life Sciences* Innovative applications of chemicals and materials, feedstocks, value chains & circular economy, catalysis, contract research & manufacturing services, chemical distribution	•	•	•	-
Logistics • Supply Chain* Logistics services, transportation and storage, supply chain management		•		
Production** Plant engineering & construction, plant safety, maintenance, process & automation technology, digitalization, IoT, environmental and climate protection, energy efficiency	•	•	•	•
CHEManager International (English-language topical issues)***	Issue 3 details page 12			Ausgabe 4 details page 12
E-Mail Newsletter				
Distribution date CHEManager Newsletter (German)	10.09. + 24.09.	08.10. + 22.10.	05.11. + 19.11.	03.12. + 17.12.
Distribution date CHEManager International Newsletter (Englisch)	03.09. + 17.09.	01.10. + 15.10. + 29.10.	12.11. + 26.11.	10.12.
Trade Shows/Conferences				
	<b>K</b> 08.–15.10.2025 Düsseldorf	<b>CPhI</b> 28.10.–30.10.2025 Frankfurt, Germany		10.12.
	AchemAsia 14.–16.10.2025 Shanghai, China	BVL Supply Chain CX, 22.10.–24.10.2025, Berlin, Germany		

<sup>\*</sup> Editorial schedules in more details are available for these sections upon request: visit www.chemanager.com or send email to chemanager@wiley.com

\*\* The Production section focusses on all relevant process industries: chemicals (incl. agrochemicals, food, cosmetics, petrochemicals, plastics) and pharmaceuticals (incl. biotechnology).

\*\*\* Please find additional information on the English-language topical issues on page 12.

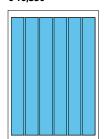




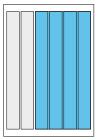
# **Prices & Formats**

### Newspaper Format +++ More than Double Space of a Standard A4 Magazine +++ Maximum visibility

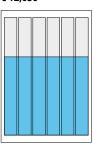
**1/1 Page**Width: 325 mm
Height: 476 mm
(6 columns) **€ 16,350** 



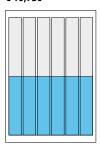
2/3 Page portrait Width: 215 mm Height: 455 mm (4 columns) € 12,050



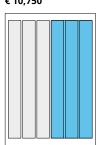
2/3 Page landscape Width: 325 mm Height: 303 mm (6 columns) € 12,050



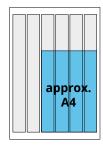
1/2 Page landscape Width: 325 mm Height: 225 mm (6 columns) € 10,750



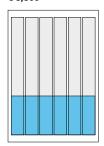
1/2 Page portrait Width: 160 mm Height: 455 mm (3 columns) € 10,750



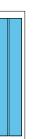
1/2 Page corner Width: 215 mm Height: 303 mm (4 columns) € 10,950



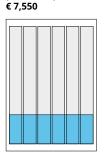
1/3 Page landscape Width: 325 mm Height: 149 mm (6 columns) € 8,800



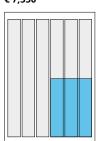
1/3 Page portrait Width: 105 mm Height: 455 mm (2 columns) € 8,800



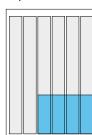
**1/4 Page landscape** Width: 325 mm Height: 114 mm (6 columns)



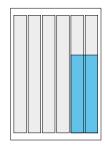
1/4 Page classic Width: 160 mm Height: 227 mm (3 columns) € 7,550



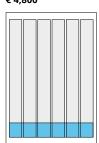
1/5 Page landscape Width: 215 mm Height: 152 mm (4 columns) € 7,350



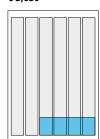
1/5 Page portrait Width: 105 mm Height: 303 mm (2 columns) € 7,350



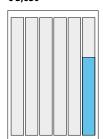
Footer
Width: 325 mm
Height: 57 mm
(6 columns)
€ 4,800



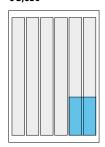
Corner (small)
Width: 215 mm
Height: 74 mm
(4 columns)
€ 3,650



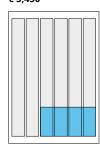
Skyscraper
Width: 50 mm
Height: 303 mm
(1 column)
€ 3,650



Rectangle
Width: 105 mm
Height: 149 mm
(2 columns)
€ 3,650



1/6 Page landscape Width: 215 mm Height: 114 mm (4 columns) € 5,450



Further formats and island advertisements are charged by the millimeter. Details of minimum and maximum formats are available upon request.

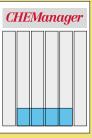
# Advertisements by Millimetre (Price per single column/50 mm)

Standard position € 15.10/mm

Island advertisement € 18.10/mm



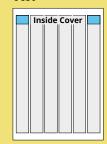
Title page, Footer Width: 215 mm Height: 74 mm (4 columns) € 7,250



Title page, Newsflow Width: 50 mm Height: 116 mm (1 column) € 2,650

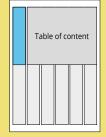


Title corner
Width: 50 mm
Height: 35 mm
(1 column)
€ 850



Skyscraper, Table of content

Width: 58 mm Height: 260 mm (1 column) € 3,950







# **Prices & Formats**

Preferred positions	w / h (mm)	Price € 4c
Title page Advert at bottom	215 x 74	€ 7,250
Inside cover (e.g. Production) <sup>1</sup>		€ 9,150
Title corner inside (e.g. Production, Pharma, Logistics, Chemicals)	50 x 35	€ 850

Loose Inserts <sup>2</sup>	weight	Price €
	up to 20 g	€ 230
	per additional 5 g	€7

BusinessPartner	Total Price € 4c
width x height	105 x 120 mm
4 Issues	€ 3,240
8 Issues	€ 5,400
12 Issues	€ 7,560

### **Advertisements by Millimetre**

(Price per single column/50 mm)

Advertisements	€ 18.10 mm

Job advertisements please see page 17

### **Additional charges**

Binding positions	10%
Discounts	
3 Advertisements	5%
6 Advertisements	10%
9 Advertisements	15%
12 Advertisements	20%

### **Reprints and ePrints**

For your internet presence we would be pleased to provide you with the PDF file of your article for a Nominal charge of € 300 (plus VAT). A printable PDF is available at a price of € 980 (plus VAT).

Prices for printing and delivery of your reprint, as well as individual special formats (e.g. with cover picture and and display ad or bundling of articles) are available on request. As are offers for reprints and eprints of scientific articles from Wiley peer-reviewed journals.

### **Contact:**

Thorsten Kritzer, +49 (0) 6201 606 730, tkritzer@wiley.com

### Terms of Payment:

Payment within 30 days without deduction.

### **Bank details:**

J.P. Morgan AG Taunus Turm · Taunustor 1 60310 Frankfurt, Germany IBAN: DE55501108006161517443 BIC: CHASDEFX

VAT-Id.No.: DE136766623 Tax No.: 47020/29082

All prices are subject to the statutory VAT.

The new price list comes into effect on 1 October 2024 and supersedes all previous price lists.

<sup>1</sup> Cancellation only possible up to 8 weeks before advertising deadline. Title page: the picture must be coordinated with publisher in advance and Wiley-VCH GmbH has exclusive rights of it for 6 months.

<sup>2</sup> Costs per thousand – including postage; no discount for loose inserts, sample must be sent before order can be accepted.





# **Technical Specifications**

### **Newspaper format**

350 x 510 mm (width x height) 325 x 455 mm (width x height), print space Number of columns: 6, column width 50 mm

### **Print methods**

Newspaper web press (Roll offset)

### **Colours**

Euro scale, no special colours possible

### **Application of paint**

max 240%

### **Screen ruling**

70 ruling

Print profile: ISOnewspaper26v4

### Inserts

Minimum insert size: 105 x 148 mm Maximum insert size: 240 x 350 mm (w x h) the back fold must be on the long side (350 mm) Minimum weight for single-sheet inserts: 170 g/m<sup>2</sup>

### **Delivery of loose inserts**

The delivery quantity and delivery address as well as the delivery date are stated on the order confirmation.

### **Data formats**

We accept the following data formats: PDF, EPS, TIFF, JPG.

### Please observe the following points:

- 1. Embed all text or convert it into streams.
- 2. Use only CMYK colours.
- 3. With pixel-oriented data formats, we require a resolution of at least 250 dpi.
- 4. Do not compress JPG files too strongly, or this will lead to visible loss of image quality. Use the "maximum" or "high" quality gradings.

### To avoid errors, please observe the following:

Send all text to be used and associated files together. Attach a hard copy/print-out to the layout check. Ensure that no RGB colours are used in any files, including the associated files. For files from programmes not ntended for the creation of printed documents (e.g. Word, Excel, Powerpoint), the files must always be converted. This means inevitable changes in data and considerable additional work, which we have to add to your invoice.

# **Transmission options by e-mail** to mradtke@wiley.com



Wiley-VCH GmbH FAO: Melanie Radtke Boschstrasse 12 69469 Weinheim, Germany Tel.: +49 (0) 6201 606 557





# **CHEManager International**

**CHEManager International** is the premier brand for the chemical, pharmaceutical, and biotech industries. It empowers managers and executives with a competitive edge through timely business news, expert insights, and the latest market data, enabling strategic business and investment decisions.

Leverage the influence of **CHEManager International** to connect your brand with key decision-makers worldwide. Established communication channels ensure 24/7 access to your target audience: digital editions, website, bi-weekly newsletters, expanded reach via LinkedIn channels, and direct engagement through virtual events. We use proven advertising tactics to execute targeted marketing campaigns which effectively engage executives in the chemical, pharmaceutical, and biotech industry.

### **CHEManager International 1**

Incl. Focus Topics: Pharma & Biotech, Logistics



Pharma, Biopharma & Biotechnology, Bioeconomy, Chemical & Pharma Logistics, Digitalization.

Publishing date: 19.03.2025 Advertising deadline: 21.02.2025

Distribution at trade shows: CPHI North America, European Coatings Show, In-Cosmetics

### **CHEManager International 2**

Incl. Focus Topics: Fine & Specialty Chemicals, Distribution



Fine and Specialty Chemicals, Bio-based Chemistry, Contract Research, Development and Production, Chemical Distribution.

Publishing date: 14.05.2025 Advertising deadline: 16.04.2025

Distribution at trade shows: Chemicals America, Chemspec Europe, ChemUK

# CHEManager International 3

Incl. Focus Topics: Pharma & Biotech, Innovation



Pharmaceutical and biotechnological R&D, chemicals for pharmaceuticals, contract research (CROs) and contract manufacturing (CMOs).

Publishing date: 17.09.2025 Advertising deadline: 22.08.2025

Distribution at trade shows: ChemOutsourcing, K, CPhI

### **CHEManager International 4**

Incl. Focus Topics: Regions & Locations, Circular Economy



Leading and emerging regions for the chemical & life science industries including detailed location information for investors (FDI).

Publishing date: 10.12.2025 Advertising deadline: 14.11.2025

### **Prices & Formats**

Format: Tabloid, stapled bound (240 mm width x 330 mm height)

Format	(width x height in mm)	Price in €
2/1 pages tabloid	455 x 303	€ 13,750
1/1 page tabloid	215 x 303	€ 8,450
1/2 page tabloid landscape	215 x 152	€ 4,750
1/2 page tabloid portrait	105 x 303	€ 4,750
Juniorpage	160 x 227	€ 4,750

Format	(width x height in mm)	Price in €
1/4 page classic	105 x 149	€ 2,350
1/4 page landscape	215 x 74	€ 2,350
1/4 page portrait	50 x 303	€ 2,350
Cover pages (bleed)	240 x 330 (plus 3 mm trim)	€ 9,250
Title page + story*		€ 9,750
BusinessPartner	4 Issues (105 x 120 mm)	€ 3,200

<sup>\*</sup> The cover story will be handled like an editorial article and is subject to the standards and formalities of the magazine.





# **Native Advertising Plus**

### **Content is King**

In addition to publishers, organisations as well as agencies produce unique and relevant content supporting researchers, engineers and executives with their business processes, strategic decisions or learning success.

### **Distribution is Crucial**

Valuable content is the essential basis, its targeted distribution is a necessity. Present your content with the leading platform for the chemical, pharmaceutical and process industries and benefit from the excellent reputation CHEManager enjoys across the industries.

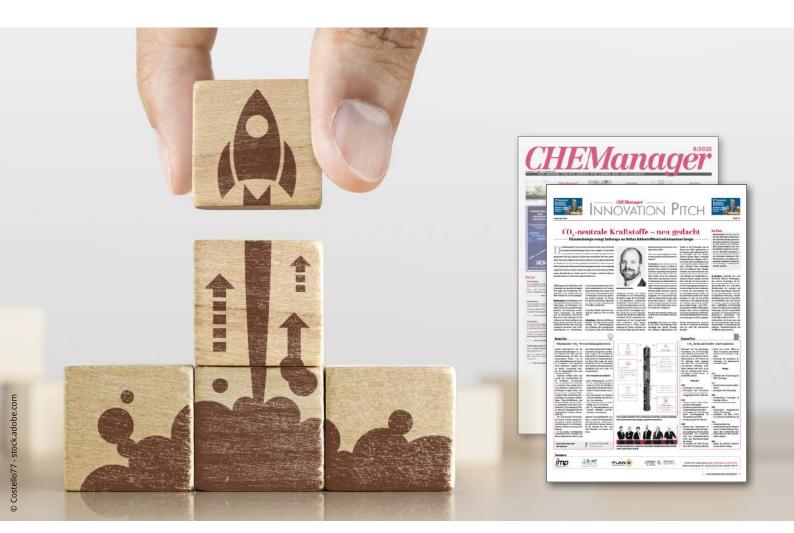
### **Native Advertising Plus**

With the Native Advertising Plus packages you inform CHEManager's readers with original content. The content communicates your expertise in the field, establishes the experts in your company as thought leaders and leverages brand awareness. The native advertising piece will be designed in the look & feel of CHEManager's original editorial content, both in print and online. By publishing the author's name together with detailed contact information, we encourage direct business initiation.\*



	CHEManager		CHEManager International			
	Basic Native Advertising	Advanced Native Advertising	Professional Native Advertising	Basic Native Advertising	Advanced Native Advertising	Professional Native Advertising
Content	1/4 page text advertisement with 3,500 characters + 1 illustration or graphic	1/2 page text advertisement with 5,500 characters + 2 illustration or graphic	1/1 page text advertisement with 10,000 characters + 4 illustration or graphic	1/2 page text advertisement with 2,000 characters + 1 illustration or graphic	1/1 page text advertisement with 3,500 characters + 2 illustration or graphic	2/1 page text advertisement with 9,000 characters + 4 illustration or graphic
Design in the look & feel of a CHEManager article with customer's individual content	•		•	•	•	
Editorial consulting: benefit from the expert knowledge of our editors – they will be pleased to help you with the production of your content.		•	•		•	•
Online publication until further notice (online layout, tags, links to customer's website; video Integration possible)	•		•	•	•	•
Guaranteed placement for 1 day among featured topics			•		•	•
Guaranteed placement for 3 days as headine-article			•			•
Price	€ 4,500	€ 6,500	€ 9,900	€ 2,900	€ 5,100	€ 8,300

<sup>\*</sup>For legal reasons, we have to insert the word Advertorial above the article.



# INNOVATION PITCH

### The Initiative

Something is happening in the German and international chemical and life science start-up scene! That is good news, because start-ups are drivers of innovation: chemical start-ups develop new materials and technologies that are urgently needed, for example, for the energy revolution, or they bring digitalization to the process industry. Life science start-ups are discovering new diagnostic or treatment methods for healthcare or are driving digital research forward through databases and platform models. New business models that enable partnerships along the R&D or value chain are also driving progress in chemistry and the life sciences.

The CHEManager Innovation Pitch gives founders, young entrepreneurs and start-ups from the industry the opportunity to present their ideas or business models to a broad audience of experts and thus establish new contacts with potential investors, development partners and customers.

### **The Competition**

The CHEManager Innovation Pitch is not only a presentation platform for start-ups in the monthly print editions of CHEManager as well as the four print editions of CHEManager International and on a dedicated website, but also a competition. At the end of a each year, a jury of experts from organizations and companies associated with the chemical and life science industries selects an annual winner from the start-ups that made it into the CHEManager Innovation Pitch.

### Present your start-up | Sponsoring

As an established communication and information platform, CHEManager offers start-ups access to potential partners and investors and creates a broad public presence through the network.

Are you a company founder and have a start-up in the chemical or life science industry or would you like to support the initiative as a sponsor?

Contact us: chemanager@wiley.com | +49 (0) 6201 606 730 chemanager-innovationpitch.de





# **B2B-Website www.chemanager.com**

**chemanager.com** is <u>the</u> portal for top executives and decision makers of the chemical and pharmaceutical industry and the relevant supply and application sectors. Everybody who wants to stay on the cutting edge of industry news should not miss **chemanager-online.com**.

### **Online-Advertisement**

Give your company an image, show your presence, communicate a product launch – in short: benefit from our scope. Complement your print campaign and increase your market penetration with an image campaign

### on chemanager.com.

Billboard**	970 x 250 Pixel	€ 2,190 / month, run of site*
Leaderboard	728 x 90 Pixel	€ 1,950 / month, run of site*
Wide Skyscraper**	160 x 600 Pixel	€ 2,450 / month, run of site*
Skyscraper**	120 x 600 Pixel	€ 1,950 / month, run of site*
Medium Rectangle	300 x 250 Pixel	€ 2,550 / month, run of site*

<sup>\* &</sup>quot;run of site" means that the ad placements may appear on any page of the target site. They will be shown randomly in a rotating scheme by each new page impression (maximum of four banners at one position).

### **Top Feature Portal (Content ad)**

Promote your product, your application note, your event or any other highlight on the "cover page" of **chemanager.com**. Reach your target group 24/7/365.

**Scope of Service:** Picture (476 x 315 px, Format 1,5:1), Headline, Intro on landing page (150 letters), Detailed Text (up to 4,000 characters recommended), 1–4 Images, Contact Information

**Running Time:** 2 weeks prominent as a Top Feature Story. Additionally, your highlight remains for a total of six months in the portal's database \*€ 2,550

**Combo offer:** Feature on Portal + Newsletter € 4,550

### Accesses to the website

Page Impressions/month	122,100
Unique Visits/Month	87,800

Mean values from the 1st half of 2023

### **Deadline for Top Feature:**

7 working days before publication

See next page for technical specifications



<sup>\*\*</sup>the mobile optimized version requires an additional Medium Rectangle format

<sup>\*</sup>in a rotation scheme with five other Top Feature Stories. Text is subject to editorial criteria.

**Feature** 

€ 2,050





# **Newsletter: www.chemanager.com**

With alternating German- and English-language free-of-cost newsletters, **CHEManager** provides its subscribers with important market and company news on a weekly basis. In addition to latest news, exclusive interviews and top stories the newsletters inform about products, services and events.

### **Newsletter: Banner formats & prices**

**Publication:** bi-weekly. With the booking of a "Feature", your content will be placed on one of the prominent feature positions

Full Banner	468 x 60 Pixel	€ 1,850
Medium Rectangle	300 x 250 Pixel	€ 3,550
Feature Newsletter	Picture (476 x 315 px, Format 1,5:1), Headline,Intro on landing page (150 letters), Detailed Text (up to 4,000 characters recom- mended), 1–4 Images, Contact Information	€ 2,050
Combo offer:	. novedetter	€ 4,550

### Newsletter Key Figures 2023/2024

Feature on website + newsletter

	german	english
Subscribers	29.375	120.000
Unique Open Rate (MW.)	8.2%	12.6%

MV = Mean value of 26 (german) and 6 (english) newsletters sent out

### **Technical Data**

Please send your files by mail to your sales representative. We will take care of all further steps.

### Banner (Website)

Size of data: max. 200 KB

Data formats: GIF, JPG, PNG, HTML5, any kind of Redirect/Tag

### Banner (Newsletter)

Size of data: max. 200 KB Data formats: GIF, JPG, PNG

### Target-website

Please tell us the exact URL, where your banner should be linked to.

### Webcast

Data format: any video format is possible Size of data: max. 40 MB or Youtube link





# **Recruitment Advertising**



The Jobbörse Chemie (chemistry job board), the B2b chemical industry newspaper CHEManager as well as the German Chemical Industry Employers' Association (BAVC) have combined their expertise and efforts by creating the online job market Jobnetwork Chemie | Pharma. The means of this platform targeting the German speaking markets is to provide support to employers in recruiting qualified personnel and specialists. Jobnetwork Chemie | Pharma efficiently connects job-seekers and employers in the chemical and pharmaceutical industries – from trainees and young professionals through to experienced experts and managers.

# Online job postings will be published on the following websites:

www.jobnetwork-chemiepharma.de www.chemanager-online.com/jobs www.jobcluster.de www.vaa.de/Karriere

### Online job advertisements

### **Premium advertisements**

Publication of a Premium advertisement (one post per advertisement) in individual design, over a period of up to 60 days.

Your investment: € 825 plus statutory VAT.

### Print job advertisements

With **CHEManager** you can address over 40,000 specialists and management staff in the German-speaking parts of Europe.

Your investment: € 3,250 for a ¼ page classic format, 160 mm width x 227 mm height

Incl. four-colour surcharge plus statutory VAT.

# www.jobnetwork-chemiepharma.de

# Your Business 2025 in the Spotlight

CHEManager.com

International Issues



CHEManager International March issue out now!
Download the ePaper!

MARCH FEATURES: PHARMA & BIOTECH, LOGISTICS



Next Issues:

MAY FEATURES: FINE & SPECIALTY CHEMICALS, DISTRIBUTION

# **SEPTEMBER FEATURES:** PHARMA & BIOTECH,

PHARMA & BIOTECH, INNOVATION

DECEMBER FEATURES: REGIONS & LOCATIONS, CIRCULAR ECONOMY

### **Editorial**

**Michael Reubold** Publishing Manager +49 (0) 6201 606 745 mreubold@wiley.com

### **Christene A. Smith**

CHEManager International +49 (0) 3047 031 194 chsmith@wiley.com

### Sales

Thorsten Kritzer Head of Advertising +49 (0) 6201 606 730 tkritzer@wiley.com

## Florian Högn

Media Consultant +49 (0) 6201 606 522 fhoegn@wiley.com

# **MOVE BEYOND ADVERTISING**

Elevate your brand and take your message to new levels!

Whether it be lead generation, branding, virtual events, or content solutions, Wiley can help you find the right marketing mix and channels to reach your goals.

Explore how you can engage your audience even further by integrating Wiley Events & Education and Wiley **Communications** solutions with your advertising plans.



### **Events & Education Solutions**

Deliver clear, focused content and deepen your engagement with your target audience through:



### Webinar

Advance knowledge and understanding of the latest research, technology trends, or key developments with our webinars.



### **Virtual Events**

Engage your target audience through a custom or sponsored plenary sessions led by leaders in your area of interest, connecting and engaging via our independent, trusted channels.



### **Knowledge Hub**

Strategically showcase your brand alongside trusted content and position yourself as a thought leader in a specific subject area. Educate scientists and industry professionals in an engaging online learning environment.

### **Communications Solutions**

Be a thought leader in your area of expertise, with tailored solutions to generate quality scientific leads including:



### **Article Collections**

Position your brand alongside primary peer-reviewed journal content by sponsoring a collection of articles on a common theme.



Deliver your target audience valuable information for their daily work in short, practical guides that are mobileenabled for convenience and easy access.



### **Expert Insights**

Engage with your target audience and provide expert insights on key subject areas through impactful content solutions such as whitepapers, article summaries, and ebooks.

Amplify your programs with translations, run-ons, extended reach, content feed, infographics, and expert commentary

# **Partner with Wiley to ensure success!**

We can help you build the right plan to achieve your goals.

As a strategic partner, we start by learning what you need to achieve. From there, our subject matter experts will work with you to design a high-impact program that incorporates the right channels, audience, and tactics to make an impact in your field. We make it easy for you from start to finish, with expert project management for seamless execution from development to delivery.

Ready to give your message more visibility?

To discuss tailored options and details, reach out to your account manager, or email us at corpsolutions@wiley.com







# **Advertising and Reprint Production Terms and Conditions**

### Definitions

- 1. In these terms and conditions:
  - (a) "Wiley" means the company within the John Wiley & Sons group that is providing the Advertising and Reprint services as set out on the Booking Confirmation or invoice issued by the Wiley group entity or its authorised agent.
  - (b) "Advertising" means any advertisements requested by the Customer to be displayed in products owned or controlled by Wiley or any third party partner of Wiley and includes both advertising that appears in Wiley's or its third party partners' print publications ("Print Advertising") and advertising that appears electronically on any of Wiley's websites, or any application or other digital format owned or controlled by Wiley or any third-party partner of Wiley ("Online Advertising").
  - (c) "Customer" means a person or entity who is placing an order for advertising or reprint production with Wiley and includes an advertiser on whose behalf advertising is placed, and any media agency or company that may arrange advertising or reprints for its clients.
  - (d) "Booking Confirmation" means the confirmation provided by Wiley which sets out the details of the Advertising. For Reprints, it consists of an email confirmation sent by Wiley to confirm the Reprint order.
  - (e) "Insertion Order" or "Purchase Order" means a document provided by the Customer for ordering Advertising or Reprints which confirms the agreed details.
  - (f) "Reprint" means print or physical goods, being a specified number of reprints of articles or other material (for example, pre-loaded USBs), as requested by the Customer and/or ePrints which are digital versions of articles or other materials hosted by Wiley or its licensees and linked from a Wiley website, an email or a Customer website ("ePrints").
  - (g) "Reprint Quotation" means a document supplied to the Customer by Wiley which sets out the details of
  - (h) "Terms" means these terms and conditions.

- 2. In submitting Advertising to Wiley, the Customer grants Wiley a worldwide, royalty-free, irrevocable licence to publish and print the Advertising as set out in the Booking Confirmation as well as the right to sub-license all such rights to any third-party provider.
- Wiley will, or will instruct its affiliates to, use commercially reasonable efforts to publish the Advertising in the format and in the position as set out in the Booking Confirmation, however all Advertising is subject to editorial approval and Wiley reserves the right to vary the placement of Advertising within a print product or online site or digital product when necessary.
- 4. Wiley reserves the right at any time to refuse or withdraw from publication Advertising which is not in accordance with the specifications provided in the Booking Confirmation, these Terms or is otherwise inappropriate in Wiley's sole and reasonable discretion. Notwithstanding the foregoing, Wiley has no obligation to review or approve Advertising copy (for compliance, appropriateness, or otherwise). Wiley may publish the Advertising with a heading 'Advertising' or in some other manner to distinguish the advertising material from editorial material. If and to the extent that the Advertising does not conform to Wiley's then-effective production specifications, Wiley reserves the right to make technical modifications as necessary to conform to such specifications.
- 5. If Wiley is creating advertising copy on behalf of the Customer, Wiley will provide final copy for the Customer approval by emai
- Customer is solely responsible for compliance with all laws, standards, industry codes and other binding guidelines as to the content of the Advertising, whether created by Wiley on its behalf or provided to Wiley, including but not limited to all applicable medical advertising regulations.
- The Customer will supply an authorised Purchase Order or Insertion Order to Wiley for Print Advertising and Online Advertising, Advertising bookings cannot be reserved without receipt of the aforementioned documents. Orders for booking of Online Advertising must be received at least 7 business days in advance of the proposed first run date. Wiley cannot guarantee that orders received after this time libe fulfilled. Customer shall book Online Advertising on a monthly basis unless otherwise expressly set out in the Booking Confirmation. Publication dates specified in the rate cards may be subject to changes at the discretion of Wiley, new publication dates will be communicated to the Customer prior to publication, at point of order confirmation where possible.
- The Customer must submit the required copy for Print Advertising on the material submission date as set out in the Booking Confirmation ("Materials Due Date"). If a Customer fails to provide the Print Advertising out in the Booking Continhation (Materials Due Date). If a Customer hals to provide the Print Advertising copy for a confirmed booking by the Materials Due Date, the Customer may be charged for Print Advertising unless a cancellation has been approved by Wiley in writing. If Wiley accepts copy for the Print Advertising after the Materials Due Date, Wiley makes no representations that Print Advertising will be published and the Customer will have no claim against Wiley for credit or republication in the event of non-publication, or if the Print Advertising is published in another manner or format than as set out in the Booking Confirmation.
- Customer must submit Print Advertising copy in compliance with the artwork and data specifications as set out in the Booking Confirmation, or as previously provided by Wiley in relation to the particular publication.
- 10. Customer shall deliver and shall be solely responsible for providing to Wiley all of the text, pictures, graphics, sound, video, programming code and other media which comprise the graphic or html file that comprises the Online Advertising in conformance with Wiley's delivery specifications.
- 11. Wiley makes no guarantees as to the number of visitors to any Wiley site or digital product or the number of impressions at any Wiley site or digital product, unless such guarantees are expressly made in writing by Wiley in the Booking Confirmation. Any "impression goals" or the like provided are expressly induce in writing will write an expression of the like provided are non-binding. Online Advertising described in the Booking Confirmation as "100% sponsorships" will not be subject to any impression or viewability guarantees.
- 12. Wiley will provide reporting at the end of the Online Advertising campaign, or otherwise as requested within a reasonable time of request, to give details of Online Advertising performance (i.e. impressions, clicks). Real time transparency of campaigns can be managed by the Customer by using Google Ad Manager.

- 13. Unless specifically set out in the Booking Confirmation and agreed in writing by Wiley, Online Advertising will not be behind a registration barrier. The Customer acknowledges that Online Advertising placed on Wiley Online Library will be viewable by both subscribers and non-subscribers to Wiley Online Library. For the avoidance of doubt, Print Advertising may be viewable by non-subscribers to journals or periodicals
- 14. In relation to Online Advertising to be included in email alerts to subscribers and other authorised users of Wiley's products ("Email Alerts"), Wiley cannot guarantee the send date of any Email Alert advertising unless otherwise expressly agreed in the Booking Confirmation.
- 15. The sole remedy for any failure by Wiley to provide any Advertising, is that the Customer will be provided with a period of Online Advertising or additional Print Advertising in an equivalent placement and for a set period of time as determined by Wiley. Wiley will not be responsible for any failures that are not caused by Wiley. Wiley cannot guarantee that such 'make-up' bookings can be made in the month following the initial Advertising period.
- 16. In submitting Advertising to Wiley, the Customer warrants and represents that:
  - (a) publication of any Advertising (including any Advertising copy that is created by Wiley on behalf of the Customer which has been approved by Customer) in the manner set out in the Booking Confirmation will not breach or infringe any copyright, patent, trademark, trade secret or obligation of confidentiality or privacy, any law of defamation or obscenity, or any relevant law or regulation concerning advertising or promotions, including any medical advertising laws, industry codes or regulations;
  - (b) the Customer has the right to grant the licence to Wiley to use the Advertising as contemplated by these
- (c) the Advertising is accurate, truthful and non-deceptive and does not violate any laws regarding false
- (d) the Advertising does not violate any other applicable law, statute, ordinance or regulation, including without limitation any laws and regulations governing export control;
- (e) the Advertising is not and does not contain content that is lewd, pornographic or obscene, excessively profane, racist, ethnically offensive, threatening, infringing, excessively violent, libellous, gambling-related, or promote any discriminatory activity, promote illegal drugs or arms trafficking, create a risk to a person's safety or health, compromise national security or interfere with an investigation by law enfor-cement officials or is offensive, misleading, deceptive or destructive, and does not promote, advocate or facilitate terrorism, terrorist-related activities or violence:
- (f) Online Advertising does not create, facilitate the creation of or exploit any security vulnerabilities in a user's computer, promote programs which compensate or provide incentives to users for clicking ads or offers, performing searches, surfing websites or reading emails or contain viruses, troins, time bombs, cancelbots or other harmful or deleterious programming routines whether similar or dissimilar to the foregoing; and
- (g) Customer has obtained written consent to display the name or image of any living person in any Adver-
- 17. The Customer acknowledges that in relation to Advertising, Wiley makes no representation or warranty (i) that any publication of any Advertisement will be confined to persons resident in various countries (ii) of the exact number of page impressions that will be delivered, (iii) regarding the quality of reproduction of the Advertisements; or (iv) as to the availability of any Online Advertising site or digital product
- 18. In addition to the Terms, the following clauses of the standard terms and conditions of the Interactive Advertising Bureau for Media Buys of Less than One Year ("IAB Terms") will apply to all Online Advertising services, with Wiley being the 'Media Company' and Customer being the 'Agency' and 'Adverse' (unless the Customer is a media agency booking advertising on behalf of a customer in which case it will be the Agency, with its customer being the Advertiser):

  - (a) Section II (Ad Placement and Positioning); (b) Section IV (Reporting) (excluding clause IV(b)) (c) Section XI (Non-Disclosure, Data Usage and Ownership, Privacy and Laws') (d) Section XIII (Third Party Ad Serving and Tracking)

In the event of any inconsistencies between the IAB Terms and these Terms, these Term will prevail, to the extent of the inconsistency.

### REPRINT TERMS

- 19. A Reprint Quotation will be provided to the Customer by Wiley. The Customer must provide a Purchase Order or return the Reprint Quotation and provide all relevant details in order to submit an order for producing the Reprint and in doing so, the Customer agrees to be bound by these Terms. Wiley may issue a Booking Confirmation to confirm the Order.
- 20. The Reprints are solely for the use of the Customer and may not be re-sold, posted on the internet (other than as permitted for ePrints in the format specified by Wiley) or reproduced in any other format or media without the express written permission of Wiley and payment of the appropriate licence fee. The Reprints must not be amended or modified in any way after delivery. If the Customer wishes to append or add any material to a Reprint it shall inform Wiley at the time of making the order and pay any additional fees characteristics. ged by Wiley. Wiley reserves the right to accept or decline any such request in its sole discretion
- 21. For ePrints, the Customer will be provided with a link and is entitled to the number of downloads of ePrints. as specified in the Reprint Quotation and/or Booking Confirmation. The Customer may opt to pay a premium price and have a print download option on ePrints if confirmed in the Booking Confirmation.
- 22. Wiley will use commercially reasonable efforts to deliver the Reprints by the date specified by the Customer (if any) in the accepted Reprint Quotation, however Wiley will not be liable for any non-delivery or late deli-
- 23. It is the responsibility of the Customer to notify Wiley in writing of any damage or shortage within 30 days of the date of actual delivery of physical Reprints to the Customer. Wiley will take no responsibility for any damage or shortage notified after this period has expired.





# **Advertising and Reprint Production Terms and Conditions**

- 24. The price for the Advertising is set out in the Booking Confirmation. An invoice will be sent by Wiley to the Customer following print publication or digital campaign fulfilment.
- 25. The price for producing the Reprints is set out in the Reprint Quotation and is valid for 30 days from the date of issue. The price quoted includes a maximum of three (3) proofs of the Reprint. Should Customer require any additional proofs, these will be subject to an additional charge at the discretion of Wiley. If a Reprint Quotation has been provided in advance of the printing date, the details of the order may change upon printing. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any changes including, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

### CANCELLATION

- 26. If the Customer wishes to cancel Advertising after the provision of an Insertion Order or Purchase Order, the Customer must immediately notify Wiley in writing. For Print Advertising, the Customer may, at Wiley's discretion, still be liable for any charges where cancellation requests are received after the Materials Due Date for that Advertising. For Online Advertising, unless the Booking Confirmation has specified that such Online Advertising is non-cancellable, the Customer may cancel Online Advertising on 14 days' written notice to Wiley with no penalty, provided that the Customer shall pay all fees for all Advertising within the 14-day notice period up until the effective date of termination and if there are any custom content or development for any Advertising the Customer shall pay for the provision of all sensives performed un to Refertive date. for any Advertising, the Customer shall pay for the provision of all services performed up to the effective date
- 27. On receipt of a cancellation request, Wiley will use reasonable commercial endeavours to ensure the Advertising is not published or for Online Advertising, that it is withdrawn, however Wiley will not be liable for any loss or damage that may be occasioned by the publication of Advertising cancelled by the Customer after the Materials Due Date or Insertion Order is received.
- 28. Reprint cancellations will be subject to a cancellation fee based on the value of the total order (excluding shipping and expedited delivery charges) and the point in the production process which has been reached at the time Wiley receives the cancellation:

English Language		Translations		
Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	
Purchase Order / confirmed order received	5%	Purchase Order / confirmed order received	5%	
Order sent to printer / Proof compiled	10%	Translation work started	50%	
Proof approved by customer	25%	Proof approved by customer	75%	
ePrint created	35%	ePrint created	35%	
Copies printed / ePrint supplied	100%	Copies printed / ePrint supplied	100%	

### **GENERAL TERMS**

- 29. If a Customer breaches these terms, fails to pay for Advertising or Reprints, enters into bankruptcy or where it is a corporation or other legal entity, passes a resolution for administration, winding up or liquidation, has a receiver or manager appointed, or enters into an arrangement with its creditors other than in the ordinary course of business, or any other event occurs or proceeding is taken with respect to the Customer in any jurisdiction which has an effect equivalent or similar to any of the events mentioned, then Wiley may, in its sole discretion and without limitation:

  - (a) cancel any provision of credit to Customer;
    (b) require cash pre-payment for further orders until all outstanding debt is paid in full or Wiley determines that the initial insolvency event has ceased to occur;
    (c) cease publication of further Advertising or terminate an agreement for Advertising;
    (d) withhold any discounts or rebates previously granted to the Customer; or
    (e) exercise any other rights at law or equity.

- 30. Wiley will send invoices to the Customer at the address provided. Should a Purchase Order number be a winey will seriol invoices to the customer at the address provided. Should a Purchase Order number be a prerequisite for payment of invoice, the Customer must supply this at the point of confirming the order. All delivery addresses must be accompanied by a contact name and telephone number, as well as a VAT number (relative to the country on the invoice address) or other business identifier or information as may be required by Wiley (eg. GST registration, W9 form) as notified by Wiley. Please note that Wiley is unable to accept any PO Box addresses.
- 31. Prices are shown exclusive of GST, VAT and other sales taxes, unless otherwise expressly indicated by Wiley in writing. Prices are also exclusive of all handling, packing, freight, shipping, customs duties, levies, import duties and insurance charges unless otherwise agreed in writing. Amounts received will be free from and clear of any other taxes imposed by any tax authority, such as withholding tax, and if, for some reason, such amounts are subject to any withholding tax or other relevant taxes, then the Customer is liable to pay such tax and Wiley will receive the full amount set out in the Booking Confirmation.
- 32. Customer shall pay all invoices in full will be made within 30 days of the date of an invoice, unless otherwise
- 33. If the Customer fails to make any payment due to Wiley under this Agreement by the due date, then, without limiting Wiley's remedies, the Customer shall pay interest on the overdue amount at a rate which will be the lesser of: (i) 0.5% per month, such interest to accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgement; or (ii) any relevant maximum statutory rate allowable in the jurisdiction where the Wiley entity is located, such interest to accrue in accordance with the content of the overdue amount of the content of the conten relevant statutory provisions. Customer shall pay the interest together with the overdue amount.
- 34. Wiley excludes all implied conditions and warranties from these Terms, apart from any condition or warranty which cannot be excluded by the operation of law. Wiley limits its liability for any breach of any non-excludable condition or warranty, at Wileys option, to the resupply of the Advertising or Reprint or the payment of the cost of the resupply. Subject to the foregoing, Wiley excludes all other liability to the Customer for any costs, expenses, losses and/or damages incurred in relation to any Advertising or Reprints produced by Wiley, howsoever that liability arises. Wiley will not be liable for indirect or consequential losses, loss of profits, loss of revenue or loss of any business opportunity.
- 35. Customer will indemnify Wiley and its officers, employees, contractors and agents against any costs, expenses (including reasonable attorney's fees), losses, damages and liability suffered or incurred by them arising from the Customer's breach of these Terms and any negligent or unlawful act or omission of the Customer in connection with the Advertising or use of the Reprints.
- 36. Wiley will not be liable for any delay or failure to publish Advertising or to deliver Reprints caused by a factor outside Wiley's reasonable control (including, without limitation, war; civil disorder; strike; flood; fire; storm; accident; terrorism; governmental restriction; infectious disease; epidemic; pandemic; public health emergency; embargo; power, telecommunications or Internet failures; damage to or destruction of any network facilities; the enactment of any law, executive order, or judicial decree; or any other circumstance beyond Wiley's control whether similar or dissimilar to the foregoing).
- 37. Wiley will retain copyright and all other intellectual property rights and proprietary rights in Wiley's publications, proposals, and products and services. Customer acknowledges and agrees that Wiley may process Customer's personal data, including storing or transferring data outside of the country of Customer's residence, in order to process transactions related to these Terms and to communicate with Customer, and that Wiley has a legitimate interest in processing Customer's personal data. Wiley will comply with all applicable laws, statutes and regulations relating to data protection and privacy and will process such personal data in accordance with Wiley Physica Pelicy Located at warms willow recommenders. accordance with Wiley's Privacy Policy located at: www.wiley.com/privacy.
- 38. By submitting an order for Reprints and/or Advertising in the manner set out above, the Customer agrees to be bound by these Terms. In the event of any conflict, the order of precedence will be as follows: (i) these Terms, (ii) Booking Confirmation, (iii) Insertion Order or Purchase Order signed by both parties. Where ge-neral terms and conditions of business are proposed by the Customer, those will not have any application unless signed by Wiley.
- 39. All warranties and indemnities stated in these Terms will survive the termination of any arrangement or contract which is subject to these Terms
- 40. The law of the corporate domicile of the Wiley entity which issues the Booking Confirmation and invoice to the Customer will govern these Terms, without regard to conflict of law rules. The parties agree to submit to the exclusive jurisdiction of the courts located in the corporate domicile of the aforesaid Wiley entity for the adjudication of all disputes arising in connection with these Terms.

# **Editorial Assistants**

## **Contact**

CHEManager · Boschstrasse 12 · 69469 Weinheim · Germany · E-Mail: chemanager@wiley.com



Thorsten Kritzer Head of Advertising Tel.: +49 (0) 6201 606 730 tkritzer@wiley.com



Florian Högn Tel.: +49 (0) 6201 606 522 fhoegn@wiley.com



Stefan Schwartze Tel.: +49 (0) 6201 606 491 sschwartze@wiley.com



Hagen Reichhoff Tel.: +49 (0) 6201 606 001 hreichhoff@wiley.com



John Day Tel.: +1-917-327-5184 jday@wiley.com



Michael Reubold Product Management / Managing Editor Tel.: +49 (0) 6201 606 745 mreubold@wiley.com



Christene A. Smith **CHEManager International** Tel.: +49 (0) 3047 031 194 chsmith@wiley.com



Andrea Gruß **Ressort Strategy** Tel.: +49 (0) 6151 660863 agruss@wiley.com



Birgit Megges Editor-in-Chief Ressort Chemicals | Life Sciences | Logistics Tel.: +49 (0) 961 7448 249 bmegges@wiley.com



Volker Oestreich **Ressort Automation** Tel.: +49 (0) 721 7880038 voe@voe-consulting.de



Thorsten Schüller Ressort Pharma / Biotech Tel.: +49 (0) 170 6390063 schuellercomm@gmail.com



Oliver Pruys Ressort Industrial Locations Tel.: +49 (0) 2225 980 89 35 oliver.pruys@gmx.de



Stefan Gürtzgen Ressort: Digitization Tel.: +49 (0) 160908 20006 stefan.guertzgen@t-oline.de



Jörg Wetterau Ressort Social Media Tel.: +49 (0) 171 9511472 info@labor-fuer-kommunikation.de



Matthias Ackermann Ressort Online-Editorial dr.ackermann@t-online.de



Bettina Wagenhals Tel.: +49 (0) 6201 606 764 bwagenhals@wiley.com



Lisa Colavito Tel.: +49 (0) 6201 606 018 lcolavito@wiley.com



Beate Zimmermann Tel.: +49 (0) 6201 606 316 bzimmermann@wiley.com





Michael Leising Tel.: +49 (0) 3603 893 565 mleising@wiley.com

# WILEY

Wiley is a world leading publisher of academic, scientific and professional information, and the world's largest society journal publisher. Wiley has a rich source of essential content, including a large portfolio of peer-reviewed journals serving the knowledge ecosystem in science and engineering.

We develop bespoke projects, linked to an extensive range of publications available on Wiley Online Library. Our global online resource includes 1,700+ journals and over 8 million articles. Through the reach and credibility of our extensive portfolio, we support your marketing and customer engagement strategies, maximizing their impact.

### **Contact:**

Publisher: Wiley-VCH GmbH Boschstrasse 12 69469 Weinheim · Germany

For more information visit: corporatesolutions.wiley.com