2023 Media Guide

Imaging & Microscopy

Compelling solutions through strategic partnerships

analyticalscience.wiley.com
Imaging & Microscopy (I&M) magazine is the premier resource for the European microscopy community. As official partner of the European Microscopy Society you reach all members of all microscopy societies in Europe and additional microscopy specialists. Our well-organized brand has been providing readers with thought-provoking and relevant information on developments and trends in microscopy methods in the Life Sciences and Material Sciences for more than 25 years.

The magazine’s high-scientific content is designed for microscopy users and developers providing practical information on new methods and applications in Light Microscopy, Electron Microscopy, Scanning Probe Microscopy, Image Processing and X-Ray Analysis. Our material covers also latest news, information from societies, announcements of meetings and conferences nd the latest products for scientific research.

With the help of its editorial team and an updated Editorial Advisory Board, I&M is constantly striving to ensure its content is well-rounded and meets the needs of its professional readers.

I look forward to welcoming you to working with and for you Birgit Foltas, Editor-in-chief

Imaging & Microscopy – the ideal partner to meet your marketing goals for 2023 and beyond.
I&M Showcase

Deep Tissue and Live Cell Nanoscopy: Leica HC PL APO 93x / 1,3 Glyc motCORR STED WHITE

New Opportunities for Live Cell Nanoscopy

Three recent publications, demonstrating the ethical nature of the live-cell microscopy technique, and the rapid advances in the technique have been published. The first of these is a team led by Dr. Li Ye, a Post-Doc Research Associate at Stanford University. The lab develops and applies high-resolution tools for controlling and mapping specific well-defined elements within intact biological systems to study neural physiology. The second is a study by the latest work of Dr. Ye, a Post-Doc Research Associate at Stanford University. The lab develops and applies high-resolution tools for controlling and mapping specific well-defined elements within intact biological systems to study neural physiology. The third is a study by the latest work of Dr. Ye, a Post-Doc Research Associate at Stanford University. The lab develops and applies high-resolution tools for controlling and mapping specific well-defined elements within intact biological systems to study neural physiology.

Key Features

▶ Freedom to choose from a wide range of fluorophores
▶ 2D/3D nanoscopy over the full visible spectrum by using a white light laser as an excitation source for STED at a wavelength of 488 nm

Eye-Catching Image

Company Logo

www.leica-microsystems.com/hancoscopy

I&M Showcase

Topics

To provide our readership with up-to-date Information on Products and Services, Technology and Applications, each issue of Imaging & Microscopy focuses on:

- Light Microscopy · Electron, Ion and X-Ray Microscopy · Scanning Probe Microscopy
- Image Analysis/Processing · Compositional Analysis

I&M Showcase

This half-page advertorial format is consisting of:

- 1,500 characters incl. blanks
- main technical specifications
- 65 letters incl. blanks per line
- one illustration, 250 dpi
- company logo
- Email and URL

I&M Showcase is a regular feature introducing new products and services related to:

- Light Microscopes
- Electron, Ion and X-Ray Microscopes
- Scanning Probe Microscopes
- Compositional Analysis
- Image Analysis/Processing
- Microscopy Accessories
- Microscopy Consumables
Advisory Board

Support from Science

We are very proud to present the advisory board of Imaging & Microscopy to our readership. Composed of leading experts from around the world, its role is to advise on current issues and advances in all fields of modern microscopy and imaging. The board serves as a guardian for the journals’ scientific quality. In the most general term it is a sounding board and a conscience. Imaging & Microscopy calls upon suggestions and criticism that will make a good journal even better.
Media Partners

European Microscopy Society (EMS)

The aims of EMS are to promote the use and the quality of advanced microscopy in all its aspects in Europe, with particular reference to developments in instrumentation and methodology and novel applications of all types of microscopy. Although light, electron and scanning-probe microscopy are expected to occupy a large place in the activities of The Society, no form of microscopy is excluded.

SCANDEM – Nordic Microscopy Society

SCANDEM was founded in 1948 in Stockholm and includes now all the Nordic countries (Denmark, Finland, Iceland, Norway and Sweden). The society has served as an active organization focusing on all aspects related to microscopy. This includes developments of the technology, specimen preparation techniques, applications in material and life sciences and new types of microscopy. Most of the members, more than 300, come from universities, research institutes and industries in the Nordic countries. An annual SCANDEM meeting is organized by a local committee. SCANDEM is a member of the International Federation of Societies for Microscopy (IFSM), and of the European Microscopy Society (EMS).

European Light Microscopy Initiative (ELMI)

ELMI was created in 2001 to establish a unique communication network between European scientists working in the field of advanced light microscopy in life science and the manufacturers of their equipment. The annual meetings of this initiative combine lecture sessions focusing on applications and workshop sessions organized by the industry partners for instrument demonstration and hands-on opportunities.

Focus on Microscopy

The FOM conferences constitute an effective meeting point for developers and users working in the rapidly evolving field of optical microscopy and imaging, playing an important role in the dissemination of information about new developments. The FOM conferences are accompanied by a technical exhibition showing the recent technical developments in microscopy and associated techniques. Focus on Microscopy 2018 is the continuation of a yearly conference series presenting the latest innovations in optical microscopy and their application in biology, medicine and the material sciences.

Royal Microscopical Society (RMS)

This international microscopical society serves the needs of its company members who represent all the major manufacturers and suppliers of microscopes, equipment and services. It is dedicated to advancing science, developing careers and supporting wider understanding of science and microscopy. Its council of trustees and members drive the direction of the society and form its long-term strategy. The society publishes the Journal of Microscopy and a series of microscopy books.

EMBL International Centre for Advanced Training (EICAT)

The EMBL International Centre for Advanced Training fosters information exchange between the respective EMBL training branches. Among these are the International PhD Program, the Postdoctoral Program and the Collaborative Training Program. It also includes the highly successful Courses and Conferences Program and collaborates with the Science and Society Program. EICAT thus pursues a dual mission: to provide first-rate training for the scientists who work at EMBL, and to serve as a European hub of advanced training for those who primarily work elsewhere.
Highly Qualified Audience*
Geographical Breakdown

*Audience Analysis 2020
Circulation & Audience

Imaging & Microscopy caters to scientists who work in a variety of job sectors

Imaging & Microscopy addresses the users and decision-makers in industrial and academic research

Circulation by Job Function

<table>
<thead>
<tr>
<th>Job Function</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>University Professor/Lecturer</td>
<td>26%</td>
</tr>
<tr>
<td>Scientist/Post Doc/Graduate</td>
<td>23%</td>
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<tr>
<td>Engineer/Technician</td>
<td>21%</td>
</tr>
<tr>
<td>CEO/Managing Director</td>
<td>9%</td>
</tr>
<tr>
<td>Sales/Product Manager</td>
<td>9%</td>
</tr>
<tr>
<td>PhD Student</td>
<td>8%</td>
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<tr>
<td>Other</td>
<td>4%</td>
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</table>

Circulation by Area

<table>
<thead>
<tr>
<th>Area</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>University and Research Institute</td>
<td>40%</td>
</tr>
<tr>
<td>Pharmaceutical Industry</td>
<td>12%</td>
</tr>
<tr>
<td>Biotechnology Industry</td>
<td>11%</td>
</tr>
<tr>
<td>Chemical Industry</td>
<td>10%</td>
</tr>
<tr>
<td>Measurement and Automation Technology</td>
<td>7%</td>
</tr>
<tr>
<td>Optics</td>
<td>6%</td>
</tr>
<tr>
<td>Working Materials and Metals</td>
<td>6%</td>
</tr>
<tr>
<td>Semiconductor and Electronic Industry</td>
<td>4%</td>
</tr>
<tr>
<td>Energy-/Agro-/Environmental Industry</td>
<td>2%</td>
</tr>
<tr>
<td>Others</td>
<td>2%</td>
</tr>
</tbody>
</table>

*Audience Analysis 2020

Two strong brands to reach the global microscopy community

Imaging & Microscopy

High valuable content focused on methodology and academic research

Microscopy & Analysis

Presents current trends in microscopy instrumentation and application

Readership

18,000 (readers in Europe)

Users and key decision-makers in industrial and academic research

46,000 readers around the world

Fully qualified professionals and academics - all specifiers, influencer and/or purchasers of microscopical and imaging equipment

Partnerships and Cooperations

RMS

FOM2023

EMBL

EELMI
**Prices & Formats**

<table>
<thead>
<tr>
<th>Advertisements</th>
<th>width / height (mm)</th>
<th>Price $</th>
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</thead>
<tbody>
<tr>
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<td>210 x 297*</td>
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<tr>
<td>1/2 Page portrait</td>
<td>90 x 260</td>
<td>4,650</td>
</tr>
<tr>
<td>1/2 Page landscape</td>
<td>185 x 128</td>
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</tr>
<tr>
<td>Juniorpage</td>
<td>137 x 190</td>
<td>4,950</td>
</tr>
<tr>
<td>1/3 Page portrait</td>
<td>58 x 260</td>
<td>2,800</td>
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<tr>
<td>1/3 Page landscape</td>
<td>185 x 85</td>
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<tr>
<td>1/4 Page classic</td>
<td>90 x 128</td>
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</tr>
<tr>
<td>1/4 Page portrait</td>
<td>43 x 260</td>
<td>2,300</td>
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<tr>
<td>1/4 Page landscape</td>
<td>185 x 63</td>
<td>2,300</td>
</tr>
<tr>
<td>1/8 Page classic</td>
<td>90 x 63</td>
<td>1,600</td>
</tr>
<tr>
<td>1/8 Page landscape</td>
<td>185 x 30</td>
<td>1,600</td>
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<tr>
<td>Job Advertisements</td>
<td>25 % discount on regular advertisement prices</td>
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<table>
<thead>
<tr>
<th>Bound-in inserts</th>
<th>width / height (mm)</th>
<th>Price $</th>
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<tbody>
<tr>
<td>2-page A4</td>
<td>210 x 297</td>
<td>5,700</td>
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<tr>
<td>3-page A4 + side flip</td>
<td>207 + 105 x 297</td>
<td>8,575</td>
</tr>
<tr>
<td>4-page A4</td>
<td>420 x 297</td>
<td>9,150</td>
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<tr>
<td>6-page A4</td>
<td>414 + 203 x 297</td>
<td>11,950</td>
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* Head: 5 mm; Foredge: 3 mm; Foot + right: min. 3 mm

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<tr>
<th>Loose inserts³</th>
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<td>up to 25 g</td>
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<td>up to 50 g</td>
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<table>
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<tr>
<th>Preferred positions</th>
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<tbody>
<tr>
<td>Title Page + Story¹</td>
<td>213 x 303 9,350</td>
</tr>
<tr>
<td>Inside front/back page, Back page¹</td>
<td>213 x 303 8,850</td>
</tr>
<tr>
<td>1st right hand page in text¹</td>
<td>185 x 260 8,850</td>
</tr>
<tr>
<td>Belly Band</td>
<td>450 x max. 100 6,750</td>
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<tr>
<td>Postcards²</td>
<td>155</td>
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* plus 3 mm overlap on all sides

<table>
<thead>
<tr>
<th>Advertorials</th>
<th>1/1 page</th>
<th>1/2 page</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Application Note</td>
<td>3,150 $</td>
<td></td>
</tr>
<tr>
<td>- Technical Report</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Showcase</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Company Profile</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Additional charges</th>
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</thead>
<tbody>
<tr>
<td>Binding positions</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Discounts</th>
</tr>
</thead>
<tbody>
<tr>
<td>3 Advertisements</td>
</tr>
<tr>
<td>6 Advertisements</td>
</tr>
<tr>
<td>9 Advertisements</td>
</tr>
</tbody>
</table>

**Terms of Payment:**
Payment within 30 days without deduction.

**Bank details:**
J.P. Morgan AG
Taunus Turm · Taunustor 1
60310 Frankfurt, Germany
IBAN: DE5550110800616517443
BIC: CHASDEFF

VAT-Id.No.: DE136766623
Tax No.: 47020/29082

**Reprints and ePrints**
For your internet presence we would be pleased to provide you with the PDF file of your article for a nominal charge of 350 $(plus VAT). A printable PDF is available at a price of 1,100 $ (plus VAT).

Prices for printing and delivery of your reprint, as well as individual special formats (e.g. with cover picture and and display ad or bundling of articles) are available on request. As are offers for reprints and eprints of scientific articles from Wiley peer-reviewed journals.

**Contact:**
Dr. Stefanie Krauth
Tel.: +49 (0) 6201 606 728, mkrauth@wiley.com

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1 Cancellation only possible up to 8 weeks before advertising deadline. Title page: the picture must be coordinated with publisher in advance and Wiley-VCH has exclusive rights of it for 6 months.

2 Costs per thousand, affixed to a particular page on advertisement or bound-in insert + insertion costs

3 Costs per thousand – including postage; no discount for loose inserts, sample must be sent before order can be accepted.
Formats

1/1 Pages
Type Area/Bleed Size

Type Area:
portrait: 185 x 260 mm
landscape: 210 x 297 mm

1/2 Pages
Type Area/Bleed Size

Type Area:
portrait: 90 x 260 mm
landscape: 185 x 128 mm

Bleed Size:
portrait: 102 x 297 mm
landscape: 210 x 147 mm

Juniorpage

Type Area:
portrait: 137 x 190 mm

Bleed Size:
portrait: 147 x 209 mm

1/3 Pages
Type Area/Bleed Size

Type Area:
portrait: 58 x 260 mm
landscape: 185 x 85 mm

Bleed Size:
portrait: 70 x 297 mm
landscape: 210 x 104 mm

1/4 Pages
Type Area/Bleed Size

Type Area:
portrait: 43 x 260 mm
landscape: 185 x 63 mm

Bleed Size:
portrait: 54 x 297 mm
landscape: 210 x 82 mm

1/4 | 1/8 Pages
Type Area/Bleed Size

Type Area:
classic: 90 x 128 mm

Bleed Size:
classic: 102 x 147 mm

classic: 90 x 63 mm

landscape: 185 x 30 mm

Bleed Size:
classic: 102 x 82 mm

landscape: 210 x 49 mm

Please provide advertisements in bleed size with 3 mm overlap on all sides.
Technical Specifications

Magazine format
210 x 297 mm (width x height), A4 size
185 x 260 mm (width x height), print space
Number of columns: 3; column width 58 mm or
Number of columns: 4; column width 43 mm

Print and binding methods
Sheet offset

Colours
Euro scale

Screen ruling
70 ruling
Print profile: ISO Coated_v2_300 (39L)

Loose inserts
Minimum insert size: 105 x 148 mm (w x h)
Maximum insert size: 200 x 287 mm (w x h),
the back fold must be on the long side (287 mm)
Minimum weight for single-sheets inserts: 150 g/m²

Delivery of loose inserts
Delivery quantity: 18,200 copies

Delivery of bound-in inserts
Delivery quantity: 18,500 copies

The delivery address for bound-in inserts and
any supplements will be given to you with the
order confirmation.

Data format
We accept the following data formats:
PDF, EPS, TIFF, JPG.

Please observe the following points:
1. Embed all text or convert it into streams.
2. Use only CMYK colours.
3. With pixel-oriented data formats, we require a
   resolution of at least 250 dpi.
4. Do not compress JPG files too strongly, or this
   will lead to visible loss of image quality. Use the
   “maximum” or “high” quality gradings.

To avoid errors, please observe the following:
Send all text to be used and associated files
together. Attach a hard copy/print-out to the
layout check. Ensure that no RGB colours are
used in any files, including the associated files.
For files from programmes not intended for the
creation of printed documents (e.g. Word, Excel,
Powerpoint), the files must always be converted.
This means inevitable changes in data and
considerable additional work, which we have to
add to your invoice.

Transmission options
by e-mail to kerstin.kunkel@wiley.com

Wiley-VCH GmbH
FAO: Kerstin Kunkel
Boschstrasse 12
69469 Weinheim, Germany
Ph.: +49 (0) 6201 606 731
Wiley Analytical Science
A subject portal for the hybrid researcher and practitioner

Wiley Analytical Science is a subject-focused website hosting professional and peer-reviewed content from five well-established publication-based websites in Analytical Science. The website helps researchers and practitioners to easily access and navigate the largest repository of validated information around the latest techniques, equipment and news to support their professional success.

The Microscopy channel on Wiley Analytical Science expands upon the pre-existing audiences of Imaging & Microscopy and Microscopy & Analysis. It offers targeted advertising solutions to reach a highly engaged audience. The bi-weekly WAS Microscopy newsletter provides 14,200 readers with the latest research and industry news.

Banner advertising solutions on the WAS Microscopy Channel

**Desktop Advertising**  
Subject or Individual Page Targeting

<table>
<thead>
<tr>
<th>Size in pixels</th>
<th>Position 1: Interstitial</th>
<th>Interstitial 640 x 480</th>
<th>250 $</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Position 2: Header Banner</strong></td>
<td>Billboard 970 x 250</td>
<td>250 $</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Super Leaderboard 970 x 90</td>
<td>150 $</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Leaderboard 728 x 90</td>
<td>90 $</td>
</tr>
<tr>
<td></td>
<td><strong>Position 3: Impact Right Rail Banner</strong></td>
<td>Super Rectangle 300 x 600</td>
<td>210 $</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rectangle 300 x 250</td>
<td>90 $</td>
</tr>
<tr>
<td></td>
<td><strong>Position 4: Tracking Right Rail Banner</strong></td>
<td>Rectangle 300 x 250</td>
<td>210 $</td>
</tr>
</tbody>
</table>

**Mobile Devices Advertising**  
Subject or Individual Page Targeting

<table>
<thead>
<tr>
<th>Size in pixels</th>
<th>Position 1: Mobile Header Banner</th>
<th>Large Mobile Leaderboard 320 x 100</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Position 2: Sticky Mobile Banner</strong></td>
<td>Small Mobile Leaderboard 320 x 50</td>
</tr>
<tr>
<td></td>
<td><strong>Position 3: Secondary Mobile Banner</strong></td>
<td>Small Mobile Leaderboard 320 x 50</td>
</tr>
<tr>
<td></td>
<td>Rectangle 300 x 250</td>
<td>210 $</td>
</tr>
</tbody>
</table>

*Mobile Device Advertising is included in Desktop Advertising rates

**Submission Lead Time**
Ad creative must be submitted at least one week ahead of deployment for testing and build processing time to ensure assets are in-spec. Third-party ads must be live at time of submission. Standard & Rich Media Ads (Third-Party Served): 5 business days prior to launch

You can find detailed technical information at this link ▶
Wiley Analytical Science

A subject portal for the hybrid researcher and practitioner

Native Advertising on the WAS Microscopy Channel

Top Teaser Story – 2,000 $

Promote your product, your application note, your event or any other highlight on the starting page of the WAS microscopy channel. Reach your target group 24/7/365.

Scope of Service:
Headline up to 60 characters incl. blanks, one image 180 x 150 px.
The top teaser will be linked to a more comprehensive sponsored content on WAS Microscopy. Up to 4 images, unlimited number of characters, company contact details. Optional add-on: link to a video.

Run time:
2 weeks on the starting page and 6 months as sponsored content on WAS Microscopy

Sponsored Content – 1,480 $

Promote your product, your application note, your event or any other highlight on WAS Microscopy.

Scope of Service:
Up to 4 images, unlimited number of characters, company contact details. Optional add-on: link to a video

Run time: 6 months
# Wiley Analytical Science

A subject portal for the hybrid researcher and practitioner

WILEY publishes 25 powerful microscopy e-newsletters. Our full market e-Newsletter gives advertisers the most exposure and user engagement possible, while also giving users the best information and experience across the devices they use every day. Combining editorial with the convenience of digital media, e-newsletters allow you to reach the target audience of your choice while placing your brand next to relevant content. Include E-Newsletters to achieve a full digital marketing strategy.

## Advertising solutions in the WAS microscopy newsletter

<table>
<thead>
<tr>
<th>Rectangle Banner 300 x 250 px</th>
<th>3,150 $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average CTR Banner: 0.26%</td>
<td></td>
</tr>
</tbody>
</table>

Content Ad

| Average CTR Content Ad: 0.18% | 3,600 $ |

Single-Sponsored

(3 Banner + 2 content ads) | 9,810 $ |

## Technical Specifications:

- Rectangle Banner: 300 x 250 px
- Maximum file size: 200 KB
- Data formats: GIF, JPG & PNG
- No 3rd Party or HTML5 tags accepted
- Click-Through URLs: Required for all creative files provided (GIF, JPG, PNG)
- Animation/Looping: No animation permitted / Static display only.

## Newsletters

### WAS Microscopy English

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>24 Jan 2023</td>
<td>21 Mar 2023</td>
<td>23 May 2023</td>
<td>22 Aug 2023</td>
<td>05 Dec 2023</td>
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<tr>
<td>07 Feb 2023</td>
<td>04 Apr 2023</td>
<td>30 May 2023</td>
<td>05 Sep 2023</td>
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<tr>
<td>21 Feb 2023</td>
<td>18 Apr 2023</td>
<td>13 Jun 2023</td>
<td>19 Sep 2023</td>
<td>04 Nov 2023</td>
</tr>
<tr>
<td>07 Mar 2023</td>
<td>09 May 2023</td>
<td>29 Jun 2023</td>
<td>28 Sep 2023</td>
<td>28 Nov 2023</td>
</tr>
</tbody>
</table>

## Content Ad

Maximum 50 characters incl. blanks for the headline and up to 250 characters for the body text. Unlimited number of characters for the publication on the website. Please provide one image as a JPG file in 250 x 210 px format.

Destination URL for text ads should be direct domain and path URL. Any added URL path code such as tracker, may cause errors.

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### Industry benchmarks for Publishing:
- Open rate: 18.10%
- Average open rate: 27%
- Average opt-in subscribers: 14K+
- Average page Views: 26K+
Elevate Your Brand. Generate Leads.

Twice a year Wiley Analytical Science Virtual Conference brings together top researcher and professionals in the fields microscopy, spectroscopy, mass spectrometry, laboratory automation, and more.

Tap into an exclusive and expansive network and position your company as a thought leader. The quality of content can make or break the credibility of your entire business.

Elevate your brand & gain credibility by sponsoring sessions with scientific leaders in your area of interest or showcase how your application solutions support researcher in their day-to-day work in the lab.

Sponsorship Opportunities

**Combination Package: Educational + Application-Focused Seminar**

Set the perfect stage for your message!

- First, build credibility & authority in your target research area with unbiased content from a scientific leader
- Then follow up with an application-focused presentation to the same audience

**Educational Seminar**

- Visibility of your company logo on registration page and promotional materials
- Wiley organizes the speakers (or if you have a key opinion leader that we should pursue, we are open to suggestions)
- Forwarding of all leads from registered participants (GDPR compliant)

**Application-Focused Seminar**

- You can run your own application-focused seminar
- Visibility of your company logo on registration page and promotional materials
- Forwarding of all leads from registered participants (GDPR compliant)

Contact us for more details!
Move Beyond Advertising

Powering your message across science & industry

It’s critical to find compelling ways to present your message so it stands out and gets your story in front of the right people and communities.

Wiley serves the full ecosystem of publications, societies, scientists and industry professionals with targeted reach and solutions to help you make even deeper connections with your audience.

Engage the right audience with the right marketing mix by adding Wiley Events & Education and Wiley Communications solutions plus Amplifiers to your marketing plans.

Events & Education

Present your own content or sponsor a webinar or virtual event and strategically position your brand alongside trusted, relevant content. Engage and interact with your audience and build credibility for your message.

Communications

These co-branded publications provide an exclusive and distinctive way to promote your brand, using the strengths of our multimedia programs and published work relevant to scientists and industry professionals.

Amplifiers

Enhance your programs with additional solutions to power your initiatives to the fullest. Provide even more value-added content to your audience or expand your program with Wiley Amplifiers.

Take the opportunity to strategically position your brand and make your narrative discoverable, engaging, and impactful.

With a wide variety of titles and channels to choose from, your journey to brand recognition and lead generation starts here!
Events & Education

Educating audiences is a critical cornerstone of any marketing program to demonstrate how your brand can effectively solve problems and to support scientists and industry professionals in their daily practice across various applications. Our events and topic-focused website solutions can help you deliver clear, focused content and deepen your engagement with your target audience.

Webinar

Showcase your expertise, generate leads, deepen your engagement, and build credibility by sponsoring a webinar with Wiley. Engage with your relevant audiences in a familiar online webinar environment on topics of your choice.

Our specialized events team will fully take care of your event including technical aspects and hosting. We will work closely with you in setting up the agenda, inviting the speakers, collecting content, and driving registrants to your event through dedicated marketing campaigns.

Choose from:

- Single-Speaker Webinar
  Includes live Q&A
- Multi-Speaker Panel Discussion or Webinar
  Includes a pre-recorded panel discussion or back-to-back presentations, single live Q&A

Speakers can be provided by the Wiley editorial team or suggested by the sponsor.

Includes:

- Content support from our specialist editors (at additional cost)
- Webinar hosting on state-of-the-art platform
- Webinar promotion to our extensive audience to drive registrations and brand awareness
- Direct interaction with participants during the live Q&A video session
- Generation of qualified leads (GDPR-compliant)
- Registration and attendance tracking and reporting
- On-demand hosting

Virtual Event

Wiley is taking real-world conference programs to virtual platforms instead. Promote your brand and gain credibility in an online environment with exclusive and distinctive formats with keynote speakers, panel discussions, or co-branded webinars.

Using the strengths of our multimedia programs and your expertise, you can uncover topics that people want to discuss and share. To support the events, we offer a balanced view on the topic and run marketing activities to power engagement.

By sponsoring a virtual event your brand will benefit from:

- Tailor-made marketing package to generate quality leads and boost brand awareness
- Being associated with an unbiased, credible Wiley brand
Knowledge Hub

Strategically showcase your brand alongside trusted, relevant content.

A Knowledge Hub is an online learning destination focused on specific topic or application areas. Scientists and industry professionals are given a unique opportunity to get familiar with your brand and help further educate them in an engaging environment.

These online educational platforms group together relevant, meaningful and quality-controlled Wiley content, designed for the realities of today's scientific practice. They provide users with in-depth information on methods and applications via a custom combination of engaging content, such as article collections, webinars, content feeds, and more!

Knowledge Hubs help scientists and industry professionals put their research into practice and enable you to:

- Associate your brand alongside trusted content from one of the most trusted publishers
- Access and communicate with specific audiences
- Generate leads (GDPR-compliant)
- Leverage Wiley's online footprint and existing journal content to drive engagement with your target audience
- Boost your program with Wiley-led marketing tactics to drive additional targeted traffic

Take advantage of expert project management for seamless execution.

Pricing

For detailed information on any of these options, please contact your local representative.
Communications

Give your audience access to the depth and breadth of authoritative, peer-reviewed content and help them make a greater impact in their work.

■ Article Collection

Provide scientists and industry professionals with access to full-length journal articles. Focused on a subject of your choice, we create a digital content asset containing 3 to 7 Wiley journal articles.

You can select from a wide range of journal publications and can add a contribution via an introduction letter. Additional full-page ads are optional. When a user enters the site, they will be invited to register.

By sponsoring an Article Collection, your brand will benefit from:
- Lead generation with free access for target audience
- Thought leadership: brand associated with key articles relating to sponsor’s subject area of choice

■ Expert Insights

Provide scientists and industry professionals with a custom, co-branded publication focusing on a technology in your field. Examples are Ebooks or whitepapers and infographics combined into content assets along with sponsor content.

Expert Insights are presented behind registration and supported by dedicated marketing campaigns to drive traffic.

With Expert Insights scientists get a comprehensive view on a key topic and your brand will benefit from:
- Lead generation with free access for target audience
- Thought leadership: brand associated with custom publications relating to sponsor’s subject area of choice

■ Essential Knowledge Briefing (EKBs)

Wiley’s Essential Knowledge Briefings (EKBs) deliver a concise overview of the most crucial current issues to scientists.

Rapidly deliver your messages in short, practical guides that are in a mobile-enabled format for convenience and easy access.

By co-branding an EKB, your brand will benefit from:
- Lead generation with free access for target audience
- Thought leadership: brand associated with publications relating to sponsor’s subject area of choice

Pricing

For detailed information on any of these options, please contact your local representative.
Boost your programs by adding an additional layer. Ask about these add-ons to further expand and promote your narrative.

Consider adding these amplifiers to your package:

<table>
<thead>
<tr>
<th>Amplifier</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Extended Reach</strong></td>
<td>Boost traffic with additional tailored marketing tactics to enhance reach and discoverability of your messages.</td>
</tr>
<tr>
<td><strong>Content Feed</strong></td>
<td>Attract and retain target audiences with a tailored feed of Wiley content — including access to full text articles — delivered to a client’s website.</td>
</tr>
<tr>
<td><strong>Infographic</strong></td>
<td>Visually represent scientific research or content, making it easier to digest. Custom-created in print, as downloadable PDFs, or as videos.</td>
</tr>
<tr>
<td><strong>Expert Commentary</strong></td>
<td>Enhance content credibility and engagement by adding a short audio or video presentation delivered by an expert.</td>
</tr>
<tr>
<td><strong>Translation</strong></td>
<td>Share valuable peer-reviewed information in local languages for better engagement and understanding of international research.</td>
</tr>
<tr>
<td><strong>Run On / Print Copies</strong></td>
<td>Get extra printed copies of content products to share.</td>
</tr>
</tbody>
</table>

For detailed information on any of these options, please contact your local representative.
Advertising and Reprint Production Terms and Conditions

Definitions

1. In these terms and conditions:

(a) "Wiley" means the company within the John Wiley & Sons group that is providing the Advertising and Reprint services as set out on the Booking Confirmation or invoice issued by the Wiley group entity or its authorised agent.

(b) "Advertising" means any advertisements requested by the Customer to be displayed in products owned or controlled by Wiley or any third-party partner of Wiley and includes both advertising that appears in Wiley's or its third-party partners' print publications ("Print Advertising") and advertising that appears electronically on any of Wiley's websites, or any application or other digital format owned or controlled by Wiley or any third-party partner of Wiley ("Online Advertising").

(c) "Customer" means a person or entity who is placing an order for advertising or reprint production with Wiley and includes an advertiser on whose behalf advertising is placed, and any media agency or company that may arrange advertising or reprints for its clients.

(d) "Booking Confirmation" means the confirmation provided by Wiley which sets out the details of the Advertising. For Reprints, it consists of an email confirmation sent by Wiley to confirm the Reprint order.

(e) "Insertion Order" or "Purchase Order" means a document provided by the Customer for ordering Advertising or Reprints which confirms the agreed deal(s).

(f) "Reprint" means print or physical goods, being a specified number of reprints of articles or other material (for example, pre-loaded USBs), as requested by the Customer and/or eprints which are digital versions of articles or other materials hosted by Wiley or its licensors and linked from a Wiley website, an email or a Customer website ("ePrints").

(g) "Reprint Quotation" means a document supplied to the Customer by Wiley which sets out the details of the quotation for Reprints.

(h) "Terms" means these terms and conditions.

ADVERTISING TERMS

2. In submitting Advertising to Wiley, the Customer grants Wiley a worldwide, royalty-free, irrevocable licence to publish and print the Advertising as set out in the Booking Confirmation as well as the right to sub-license such all rights to any third-party provider.

3. Wiley will, or will instruct its affiliates to, use commercially reasonable efforts to publish the Advertising in the format and in the position as set out in the Booking Confirmation, however all Advertising is subject to editorial approval and Wiley reserves the right to vary the placement of the Advertising within a print product or online site or digital product when necessary.

4. Wiley reserves the right at any time to refuse or withdraw from publication Advertising which is not in accordance with the specifications provided in the Booking Confirmation, these Terms or is otherwise inappropriate or otherwise in conflict with Wiley's use of editorial discretion. Notwithstanding the foregoing, Wiley has no obligation to review or approve Advertising copy (for compliance, appropriateness, or otherwise). Wiley may publish the Advertising with a heading 'Advertising' or in some other manner to distinguish the advertising material from editorial material. If and to the extent that the Advertising does not conform to Wiley's then- effective guidelines as to the content of the Advertising, whether created by Wiley on its behalf or provided to Wiley, Wiley retains the right to make technical modifications as necessary to conform to such specifications.

5. If Wiley is creating advertising copy on behalf of the Customer, Wiley will provide final copy for the Customer's approval by email.

6. Customer is solely responsible for compliance with all laws, standards, industry codes and other binding guidelines as to the content of the Advertising, whether created by Wiley on its behalf or provided to Wiley, including but not limited to all applicable medical advertising regulations.

7. A Customer and/or a Media Company or its third party agency can submit a Purchase Order or Insertion Order to Wiley for Print Advertising and Online Advertising. Advertising bookings cannot be reserved without receipt of the aforementioned documents. Orders for booking of Online Advertising must be received at least 7 business days in advance of the proposed first run date in Wiley. Wiley cannot guarantee that orders received after this time will be fulfilled. Customer shall book Online Advertising on a monthly basis unless otherwise expressly set out in the Booking Confirmation. Publication dates specified in the rate card may be subject to changes at the discretion of Wiley; new publication dates will be communicated to the Customer prior to publication, at point of order confirmation where possible.

8. The Customer must submit the required copy for Print Advertising on the material submission date as set out in the Booking Confirmation ("Materials Due Date"). If a Customer fails to provide the Printing copy for a confirmed booking by the Materials Due Date, the Customer may be charged for Print Advertising unless a cancellation has been approved by Wiley in writing. If Wiley accepts copy for the Print Advertising after the Materials Due Date, Wiley makes no representations that Print Advertising will be published and the Customer will have no claim against Wiley for credit or repudiation in the event of non-publication, or if the Print Advertising is published in another manner or format than as set out in the Booking Confirmation.

9. Customer must submit Print Advertising copy in compliance with the artwork and data specifications as set out in the Booking Confirmation, or as previously provided by Wiley in relation to the particular publication.

10. Customer shall deliver and shall be solely responsible for providing to Wiley all of the text, pictures, graphics, sound, video, programming code and other media which comprise the graphics or html file that comprises the Online Advertising in accordance with Wiley's delivery specifications.

11. Wiley makes no guarantees as to the number of visitors to any Wiley site or digital product or the number of impressions at any Wiley site or digital product, unless such guarantees are expressly made in writing by Wiley in the Booking Confirmation. Any 'impression goal' or like provided are non-binding. Online Advertising described in the Booking Confirmation as ‘100% sponsorship’ will not be subject to any impression or viewability guarantees.

12. Wiley will provide reporting at the end of the Online Advertising campaign, or otherwise as requested within a reasonable time period, to give details of Online Advertising performance (i.e. impressions, clicks). Real time transparency of campaigns can be managed by the Customer by using Google Ad Manager.

13. Unless specifically set out in the Booking Confirmation and agreed in writing by Wiley, Online Advertising will not be placed at a registration barrier. The Customer acknowledges that Online Advertising placed on Wiley Online Library will be viewable by both subscribers and non-subscribers to Wiley Online Library. For the avoidance of doubt, Print Advertising may be viewable by non-subscribers to journals or periodicals.

14. In relation to Online Advertising to be included in email alerts to subscribers and other authorised users of Wiley's products ("Email Alerts"), Wiley cannot guarantee the send date of any Email Alert advertising unless otherwise expressly agreed in the Booking Confirmation.

15. The sole remedy for any failure by Wiley to provide any Advertising, is that the Customer will be provided with a period of Online Advertising or additional Print Advertising in an equivalent placement and for a set period of time as determined by Wiley. Wiley will not be responsible for any failures that are not caused by Wiley. Wiley cannot guarantee that such make-up bookings can be made in the month following the initial Advertising period.

16. In submitting Advertising to Wiley, the Customer warrants and represents that:

(a) publication of any Advertising (including any Advertising copy that is created by Wiley on behalf of the Customer) will not breach or infringe any copyright, patent, trademark, trade secret or obligation of confidentiality or confidentiality with a third-party provider, or any relevant law or regulation concerning advertising or promotions, including any medical advertising laws, industry codes or regulations;

(b) the Customer has the right to grant the licence to Wiley to use the Advertising as contemplated by these Terms;

(c) the Advertising is accurate, truthful and non-deceptive and does not violate any laws regarding false advertising;

(d) the Advertising does not violate any applicable law, statute, ordinance or regulation, including without limitation any laws and regulations governing export control;

(e) the Advertising is not and does not contain content that is lewd, pornographic or obscene, excessively profane, racist, ethnically offensive, threatening, exceedingly violent, libellous, gambling-related, or promote any discriminatory activity, promote illegal drugs or arms trafficking, create a risk to a person's safety or health, compromise national security or interfere with an investigation by law enforcement or offensive, misleading, deceptive or destructive, and does not promote, advocate or solicit an illegal act or omission, terrorist activities or violence;

(f) Online Advertising does not create, facilitate the creation of or export any secrecy vulnerabilities in a user's computer, promote programs which compromise or provide incentives to users for clicking ads or offers, performing searches, surfing websites or reading emails or contain viruses, trojan horses, worms, time bombs, cancelbots or other hazardous or fraudulent programming routines whether similar or dissimilar to the foregoing; and

(g) Customer has obtained written consent to display the name or image of any living person in any Advertising.

17. The Customer acknowledges that in relation to Advertising, Wiley makes no representation or warranty (i) that any publication of any Advertising will be confirmed to persons residing in various countries (ii) of the exact number of page impressions that will be delivered, (iii) regarding the quality of reproduction of the Advertising; or (iv) as to the availability of any Online Advertising site or digital product.

18. In addition to the Terms, the following clauses of the standard terms and conditions of the Interactive Advertising Bureau for Media Buyers of Less Than One Year ("IAB Terms") will apply to all Online Advertising services, with Wiley being the 'Media Company' and Customer being the 'Agency' and 'Advertiser' (unless the Customer is a Media Company or an agency on behalf of a customer in which case it will be the Agency, with its customer being the Advertising):

(a) Section II (Ad Placement and Positioning);

(b) Section IV (Reporting) (excluding clause IV(b))

(c) Section IX (Non-Disclosure, Data Usage and Ownership, Privacy and Laws);

(d) Section XIII (Third-Party Ad Serving and Tracking)

In the event of any inconsistencies between the Terms and these Terms, these Term will prevail, to the extent of the inconsistency.

REPRINT TERMS

19. A Reprint Quotation will be provided to the Customer by Wiley. The Customer must provide a Purchase Order or return the Reprint Quotation and provide all relevant details in order to submit an order for producing the Reprint and in doing so, the Customer agrees to be bound by these Terms. Wiley may issue a Booking Confirmation to confirm the Order.

20. The Reprints are solely for the use of the Customer and may not be re-sold, posted on the internet (other than as permitted for ePrints in the format specified by Wiley) or reproduced in any other format or media without the express written permission of Wiley and payment of the appropriate fee. The Reprints must not be amended or modified in any way after delivery. If the Customer wishes to appeal or add any material to a Reprint it shall inform Wiley at the time of making the order and pay any additional fees charged by Wiley. Wiley reserves the right to accept or decline any such request in its sole discretion.

21. For ePrints, the Customer will be provided with a link and is entitled to the number of downloads of ePrints, as specified in the Reprint Quotation and/or Booking Confirmation. The Customer may opt to pay a premium price and have a print download option on ePrints if confirmed in the Booking Confirmation.

22. Wiley will use commercially reasonable efforts to deliver the Reprints by the date specified by the Customer (if any) in the accepted Reprint Quotation, however Wiley will not be liable for any non-delivery or late delivery.

23. It is the responsibility of the Customer to notify Wiley in writing of any damage or shortage within 30 days of the date of actual delivery of physical Reprints to the Customer. Wiley will take no responsibility for any damage or shortage notified after this period has expired.
# Advertising and Reprint Production Terms and Conditions

## Pricing
24. The price for the Advertising is set out in the Booking Confirmation. An invoice will be sent by Wiley to the Customer following print publication or digital campaign fulfillment.

25. The price for producing the Reprints is set out in the Reprint Quotation and is valid for 30 days from the date of issue. The price quoted includes a maximum of three (3) proofs of the Reprint. Should Customer require any in excess of three (3) proofs, these will be subject to an additional charge at the discretion of Wiley. If a Reprint Quotation has been provided in advance of the printing date, the details of the order may change upon printing. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any changes including, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

## Cancellation
26. If the Customer wishes to cancel Advertising after the provision of an Insertion Order or Purchase Order, the Customer must immediately notify Wiley in writing. For Print Advertising, the Customer may, at Wiley’s discretion, still be liable for any charges where cancellation requests are received after the Materials Due Date for that Advertising. For Online Advertising, unless the Booking Confirmation has specified that such Online Advertising is non-cancellable, the Customer may cancel Online Advertising on 14 days’ notice or at the time Wiley receives the cancellation. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any changes including, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

27. On receipt of a cancellation request, Wiley will use reasonable commercial endeavours to ensure the Advertising is not published or for Online Advertising, that it is withdrawn, however Wiley will not be liable for any loss or damage that may be occasioned by the publication of Advertising cancelled by the Customer after the Materials Due Date or Insertion Order is received.

28. Reprint cancellations will be subject to a cancellation fee based on the value of the total order (excluding shipping and expedited delivery charges) and the point in the production process which has been reached at the time Wiley receives the cancellation.

<table>
<thead>
<tr>
<th>English Language</th>
<th>Translations</th>
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</thead>
<tbody>
<tr>
<td><strong>Point of Cancellation</strong></td>
<td><strong>% of order value excluding shipping &amp; expedited delivery fees</strong></td>
</tr>
<tr>
<td>Purchase Order / confirmed order received</td>
<td>5%</td>
</tr>
<tr>
<td>Order sent to printer / Proof completed</td>
<td>10%</td>
</tr>
<tr>
<td>Proof approved by customer</td>
<td>25%</td>
</tr>
<tr>
<td>ePrint created</td>
<td>35%</td>
</tr>
<tr>
<td>Copies printed / ePrint supplied</td>
<td>100%</td>
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</table>

<table>
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<th><strong>Point of Cancellation</strong></th>
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</tr>
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<tbody>
<tr>
<td>Purchase Order / confirmed order received</td>
<td>5%</td>
</tr>
<tr>
<td>Translation work started</td>
<td>50%</td>
</tr>
<tr>
<td>Proof approved by customer</td>
<td>75%</td>
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<td>ePrint created</td>
<td>35%</td>
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<td>Copies printed / ePrint supplied</td>
<td>100%</td>
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</table>

## General Terms
29. If a Customer breaches these terms, fails to pay for Advertising or Reprints, enters into bankruptcy or where it is a corporation or other legal entity, passes a resolution for administration, winding up or liquidation, has a receiver, or manager appointed, or enters into an arrangement with its creditors other than in the ordinary course of business, or any other event occurs or proceedings is taken with respect to the Customer in any jurisdiction which has an effect equivalent or similar to any of the events mentioned, then Wiley may, in its sole discretion and without limitation:
   - cancel any provision of credit to Customer;
   - require a cash pre-payment for further orders until all outstanding debt is paid in full or Wiley determines that the initial insolvency event has ceased to occur;
   - cease publication of further Advertising or terminate an agreement for Advertising;
   - withhold any discounts or rebates previously granted to the Customer;
   - exercise any other rights at law or equity.

30. Wiley will send invoices to the Customer at the address provided. Should a Purchase Order number be a prerequisite for payment of invoice, the Customer must supply this at the point of confirming the order. All delivery addresses must be accompanied by a contact name and telephone number, as well as a VAT number (relative to the country on the invoice address) or other business identifier or information as may be required by Wiley (e.g., GST registration, W9 form) as notified by Wiley. Please note that Wiley is unable to accept any PO Box addresses.

31. Prices are shown exclusive of GST, VAT and other sales taxes, unless otherwise expressly indicated by Wiley in writing. Prices are also exclusive of all handling, packing, freight, shipping, customs duties, levies, import duties and insurance charges unless otherwise agreed in writing. Amounts received will be free from and clear of any other taxes imposed by any tax authority, such as withholding tax, and if, for some reason, such amounts are subject to any withholding tax or other relevant taxes, then the Customer is liable to pay such tax and Wiley will receive the full amount set out in the Booking Confirmation.

32. Customer shall pay all invoices in full will be made within 30 days of the date of an invoice, unless otherwise agreed in writing between the Parties.

33. If the Customer fails to make any payment due to Wiley under this Agreement by the due date, then, without limiting Wiley’s remedies, the Customer shall pay interest on the overdue amount at a rate which will be the lesser of: (a) 0.5% per month, such interest to accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgement; or (b) any relevant maximum statutory rate allowable in the jurisdiction where the Wiley entity is located, such interest to accrue in accordance with the relevant statutory provisions. Customer shall pay the interest together with the overdue amount.

34. Wiley excludes all implied conditions and warranties from these Terms, apart from any condition or warranty which cannot be excluded by the operation of law. Wiley limits its liability for any breach of any non-excludable condition or warranty, at Wiley’s option, to the re-supply of the Advertising or Reprint or the payment of the cost of the resupply. Subject to the foregoing, Wiley excludes all other liability to the Customer for any costs, expenses, losses and/or damages incurred in relation to any Advertising or Reprints produced by Wiley, howeversoever that liability arises. Wiley will not be liable for indirect or consequential losses, loss of profits, loss of revenue or loss of any business opportunity.

35. Customer will indemnify Wiley and its officers, employees, contractors and agents against any costs, expenses (including reasonable attorney’s fees), losses, damages and liability suffered or incurred by them arising from the Customer’s breach of these Terms and any negligent or unlaudable act or omission of the Customer in connection with the Advertising or use of the Reprints.

36. Wiley will not be liable for any delay or failure to publish Advertising or to deliver Reprints caused by a factor outside Wiley’s reasonable control (including, without limitation, war; civil disorder; strike; flood; fire; storm; accident; terrorism; governmental restriction; infectious disease; epidemic; pandemic; public health emergency; embargo; power, telecommunications or Internet failures; damage to or destruction of any network facilities; the enactment of any law, executive order, or judicial decree; or any other circumstance beyond Wiley’s control whether similar or dissimilar to the foregoing).

37. Wiley will retain copyright and all other intellectual property rights and proprietary rights in Wiley’s publications, proposals, and products and services. Customer acknowledges and agrees that Wiley may process Customer’s personal data, including storing or transferring such data outside of the country where the Customer’s residence, in order to process transactions related to these Terms and to communicate with Customer, and that Wiley has a legitimate interest in processing any personal information, in order to fulfill the Customer’s order. Wiley will comply with all applicable laws, statutes and regulations relating to data protection and privacy and will process such personal data in accordance with Wiley’s Privacy Policy located at [www.wiley.com/privacy](http://www.wiley.com/privacy).

38. By submitting an order for Reprints and/or Advertising in the manner set out above, the Customer agrees to be bound by these Terms. In the event of any conflict, the order of precedence will be as follows, (i) these Terms, (ii) Booking Confirmation, (iii) Insertion Order or Purchase Order signed by both parties, where general terms and conditions of business are proposed by the Customer, the other with any application unless agreed to by Wiley.

39. All warranties and indemnities stated in these Terms will survive the termination of any arrangement or contract which is subject to these Terms.

40. The law of the corporate domicile of the Wiley entity which issues the Booking Confirmation and invoice to the Customer will govern these Terms, without regard to conflict of laws rules. The parties agree to submit to the exclusive jurisdiction of the courts located in the corporate domicile of the aforesaid Wiley entity for the adjudication of all disputes arising in connection with these Terms.
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We develop bespoke projects, linked to an extensive range of publications available on Wiley Online Library. Our global online resource includes 1,700+ journals and over 8 million articles. Through the reach and credibility of our extensive portfolio, we support your marketing and customer engagement strategies, maximizing their impact.

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