WILEY



2024 Media Guide LVT LEBENSMITTEL Industrie

Decision-Makers Know-how for Food & Beverage

www.LVT-WEB.de









LVT LEBENSMITTEL Industrie

LVT LEBENSMITTEL Industrie is the professional magazine for specialists and managers in the food and beverage industries and the associated packaging and machinery supply industries. News from the industry, specialist articles and practice-related contributions by users provide extensive information about all aspects of the value creation chain of these industries, providing readers with great ideas for the day-to-day solution of the technical challenges in the production, process technology and packaging of foods and beverages.

The core LVT readers are the decision makers responsible for production and process technology and the packaging of foods and beverages. Top management: proprietors, managers, directors. Middle management: plant managers, technical managers, planning and design managers, purchasing, QM, packaging, logistics and marketing. Technical specialists: engineers, designers, technicians, developers and planners.

You want to achieve more? Since 2016 we are going to offer you the new portal **www.LVT-WEB.de** for the food industry. Please read about further details on **page 13**.

Content

- 3 ACHEMA 2024
- 4 Readers & Range of Topics
- 5 Dates & Contents
- 7 Decisive Reasons for Advertising in LVT
- 8 Analysis
- 9 Prices & Formats
- 10 Formats
- 11 Technical Specifications

- 12 Native Advertising Plus
- 13 LVT Business-Web
- 14 Newsletter
- 15 PRO-4-PRO
- 16 Move Beyond Advertising
- 17 General Terms and Conditions
- 19 Contact
- 20 Publisher

Overview

Publication frequency 8 issues per year

Volume 69th year 2024

Circulation 11,000 (2nd quarter 2023)

Publishing DirectorDr. Heiko Baumgartner

Commercial Manager Sciences Vanessa Winde

Product ManagerDr. Michael Reubold

Editorial
Dr. Jürgen Kreuzig
(Editor-in-Chief)

Advertising Stefan Schwartze Hagen Reichhoff

Order Management Melanie Radtke

Subscription € 122.30 (+ VAT)

Student Subscription € 61.15 (+ VAT)

ISSN 1619-8662

Format of the magazine DIN A4, 210 x 297 mm



Your company in the spotlight!

Show your presence on the market and choose the right advertising space for your company!

Present yourself in the print publications of CHEManager, CITplus, ReinRaumTechnik and LVT Lebensmittel Industrie, online and in our daily newsletters.

Place your ad in several publications, various newsletters or online — with one package price. Publication dates of the Achema issues are May and June 2024.

Optimal combined package offers on request!

Ask for your individual offer:



Thorsten Kritzer Tel.: +49 (0) 6201 606 730 tkritzer@wiley.com



Jan Käppler Tel.: +49 (0) 6201 606 522 jkaeppler@wiley.com



Hagen Reichhoff Tel.: +49 (0) 6201 606 001 hreichhoff@wiley.com



Stefan Schwartze Tel.: +49 (0) 6201 606 491 sschwartze@wiley.com





Readers & Range of Topics

Top decision makers Managers,

proprietors, directors

Top management

11.8% of LVT readers are responsible for company management.

Professional decision makers

Technical managers, business managers, plant managers, planning managers, production managers, purchasing managers, QM managers and logistics and marketing managers

Middle management

17.8% of LVT readers are executives with personal responsibility and technical know-how or knowledge of the industry or sector.

Professional involved in decision making

Technical specialists

Engineers, designers, technicians, developers and planners. Technical managers in production, process engineering and technology, planning and scheduling as well as plant and machinery design

Specialist decision makers

Specialists and decision makers in the fields of food design, product development, QS and QM, purchasing, marketing and sales, as well as research and development

Thematic Overview

LVTLEBENSMITTEL

Technical specialists and decision-making specialists

42.1% of LVT readers are technical specialists. Their decision is essential for the selection of technical solutions and manufacturers.

27.3% of LVT readers are specialists and decision makers with regard to product development and marketing.

Labelling • Packing

Packaging materials, packaging, packaging aids, filling and packaging machines, sterile filling and packaging, printers, barcodes, lasers, labels, traceability, RFID

Hygiene • Sterile and Clean Room Technology

Sterile filling and packaging, disinfection, pasteurisation, sterilisation, hygienic design, hygiene monitoring, HACCP, FDA, EHEDG, CIP and SIP compliant technologies, guidelines

Analytics

Handling • Transport

Pallets, containers, big bags, silos, industrial trucks, conveyor belts, bucket elevators, feed systems, motors, drum motors, linear systems, axis and synchronous control systems, hydraulics, pneumatics, gripping technology, robots

Ingredients and additives

Flavours, minerals, emulsifiers, dyes, stabilisers, acidifying agents, antioxidants, preservatives, sweeteners, carbohydrates, gases

Trace analysis, spectroscopy, mass spectrometry, chromatography, HPLC, quick tests, genomics, proteomics, metabolomics, PCR, process analysis

Industrial Engineering

Protective gases, technical gases, raw materials, energy, water, maintenance, building services engineering, ventilation, air-conditioning, refrigeration, lubricants and coolants

Pumps, seals, fittings, engineering, valves, pipes, hoses, seals, compressed air production, treatment and distribution, compressors, compressed air

Software • IT

Automation • MSR

Software solutions for planning, design and simulation, ERP, MES, PLS, PPS systems, EDM and PDM software, Cloud Computing, Digitalisation, Internet of Things

Industrial PCs, touch panels, PLC, controllers,

control, monitoring, bus and connection technology,

switches, photoelectric beam detectors, measuring and

control technology for humidity, pH, pressure, flow, density,

Plant construction and components

dryers, compressed air filters, compressed air accessories

viscosity, filling level, temperature, angle, distance

IT and automo

Imaging and Inspection Cameras, inspection systems, vision sensors, thermography, high-speed cameras, material testing, X-ray systems, foreign objects check

Process engineering

Pressing, mixing, kneading, stirring, chopping, emulsifying, drying, roasting, mechanical and thermal separation technology, filtering, sieving, centrifuges, separators, distillation, crystallisation





Dates & Contents

Issues	1-2 February	3 March	4 April	5-6 June
Publishing Date	12.02.2024	12.03.2024	15.04.2024	27.05.2024
Advertising Deadline	22.01.2024	20.02.2024	21.03.2024	02.05.2024
Editorial Deadline	18.12.2023	16.01.2024	15.02.2024	28.03.2024
Newsletter	20.02.2024	19.03.2024	23.04.2024	04.06.2024
	-	Anuga FoodTec Edition		Achema Edition
	Biofach	Anuga FoodTec	Hannover Messe	Achema
	Nuremberg, 13.–16.02.2024 Maintenance	Cologne, 19.–22.03.2024 LogiMAT	Hanover, 22.–26.04.2024 Lounges	Frankfurt, 10.–14.06.2024 SENSOR+TEST
	Dortmund, 21.–22.02.2024	Stuttgart, 19.–21.03.2024	Karlsruhe, 23.–25.04.2024	Nuremberg, 11.–13.06.2024
Trade Shows/ Conferences	Pumps & Valves Dortmund, 21.–22.02.2024	Analytica Munich, 09.–12.04.2024	IFAT Munich, 13.–17.05.2024	
	Internorga Hamburg, 08.–12.03.2024		Vitafoods Geneva, 14.–16.05.2024	
			Empack Dortmund, 15.–16.05.2024	
	Production			
	Process technology Filtering, sieving, interceptors, centrifuges, seperators, distillation, crystallisation Operating technology Maintenance, building services engineering, ventilation, air-conditioning, refrigeration, lubricants and coolants	Plant construction and components Pumps, seals, valves, fittings Operating technology maintenance, building services engineering, ventilation, air-conditioning, refrigeration, lubricants and coolants	Plant construction and components Engineering, fittings, valves, pipes, hoses, seals, pumps Operating technology Protective gases, technical gases, raw materials, energy, water	Plant construction and components Compressed air production, treatment, distribution, compressors, compressed air dryers, compressed air filters, compressed air accessories
	Conveyor technology • Paci	kaging • Logistics		
	Labelling • Packaging Printers, barcodes, lasers, labels, traceability, RFID, packaging materials, packaging, packaging aids, filling and packaging machines, aseptic filling and packaging	Handling • Transport Pallets, containers, big bags, silos, industrial trucks, conveyor belts, bucket elevators, feed systems	Labelling • Packaging Packaging materials, packaging, packaging aids, filling and packaging machines, aseptic filling and packaging	Handling • Transport Motors, drum motors, linear systems, axis and synchronous control systems, hydraulics, pneumatics, gripping technology, robots
Regular topics	IT and automation			
,	Software • IT ERP, MES, PLS, PPS systems, EDM, PDM software, Software solutions for planning, design and simulation, Cloud Computing, Digitalisation, Internet of Things	Imaging and inspection Cameras, inspection systems, X-ray systems, foreign objects check, vision sensors, thermography, high-speed cameras, material testing	Automation • Instrumentation and control technology Measuring and control devices for humidity, pH, pressure, flow, density, viscosity, filling level, temperature, angle, distance, Industrial PCs, touch panels, PLC, controllers, control, monitoring, bus and connection technology, switches, photoelectric beam detectors	Software • IT ERP, MES, PLS, PPS systems, EDM, PDM software, Software solutions for planning, design and simulation, Cloud Computing, Digitalisation, Internet of Things
	Food design, hygiene and n	nonitoring		
	Ingredients and additives Flavours, minerals, emulsifiers, dyes, stabilisers, acidifying agents, antioxidants, preservatives, sweeteners, carbohydrates, gases	Hygiene • Sterile, Clean room technology disinfection, pasteurisation, sterilisation, hygienic design, CIP, guidelines Analytics Spectroscopy, chromatography, HPLC, quick tests, PCR, process analysis	Hygiene • Sterile, Clean room technology Aseptic filling and packaging, disinfection, pasteurisation, sterilisation, hygienic design, hygiene monitoring, HACCP, FDA, EHEDG, CIP and SIP compliant technologies, guidelines	Analytics Trace analysis, spectroscopy, mass spectrometry, chromatography, HPLC, quick tests, genomics, proteomics, metabolomics, PCR, process analysis
Focus on the industry	Beverages industry Ingredients, additives, raw materials, beverage concepts, product optimisation, sterile production, filling technology, brewing technology, packaging solutions, creative packaging, convenience packaging, labelling technology, conveyor technology, logistics	Protein, meat, sausage industry Ingredients, additives, raw materials, spices, baking, frying and roasting systems, cooking and smoking systems, refrigeration technology, food safety and quality management, butchery and processing technology, transport and storage systems, cleaning systems	Dairy industry Ingredients, additives, raw materials, dairy technology systems, centrifuges, decanters, mixing, stirring, homogenis- ing, emulsifying, pasteurisation and sterilisation systems, cheese smoking systems, packaging, labelling technology, conveyor technology, logistics	Baking industry Ingredients, additives, raw materials, spices, grain mils, silos, big bags, fermenting chambers and cabinets, treatment systems, ovens, cooling and refrigeration systems, stiring, mixing and beating machines, biscuit and cut biscuit machines, packaging, labelling technology, conveyor technology, logistics
Product-Forum	Pumping technology for food and beverages hygienic design, eccentric screw, impeller, membrane, piston, ring piston, rotary piston, peristaltic, srew, sinus pumps	Fittings • Seals • Valves, for Food and Beverage	Drive technology Hydraulic, pneumatic and electric motors, gear units, drum motors, linear systems, axis and synchronous control units, servo drives, frequency inverters, mechatronics	Process engineering, mixing • stirring • crushing separating, sieving, filtering
Specials	Modern management and plant management Sustainability Water, energy, raw materials, recycling, avoiding waste, environment, social responsibility	Quality Assurance Analytics, supply chain transparency, tracebility, imaging and inspection, Cameras, inspection systems, X-ray systems, foreign objects check, metal detectors	Energy efficiency Drive systems, air-conditioning, cooling, refrigeration technology, compressed air, waste recycling, cogeneration units, bio-gas systems, energy recovery, recycling, production processes, consulting and services	Measurement • Control • Regulation Industrial PCs, touch panels, PLC, controllers, control, monitoring, bus and connection technology, switches, photoelectric beam detectors, sensors (pH, humidity, pressure, temperature, angle, distance), actuators, control technology, measuring devices for flow, density, viscosity, filling level





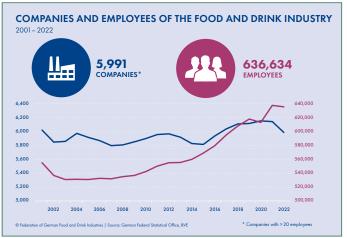
Dates & Contents

Issues	7-8 July	9 September	10 October	11-12 November
Publishing Date	02.08.2023	06.09.2023	06.10.2023	07.11.2023
Advertising Deadline	12.07.2023	16.08.2023	14.09.2023	16.10.2023
Editorial Deadline	07.06.2023	12.07.2023	10.08.2023	25.09.2023
Newsletter	08.08.2023	12.09.2023	10.10.2023	14.11.2023
		FachPack Edition		BrauBeviale Edition
	Ilmac	FachPack	Südback	BrauBeviale
	Lausanne, 04.–05.09.2024	Nuremberg, 24.–06.09.2024 parts2clean	Stuttgart, 26.–29.10.2024 Filtech	Nuremberg, 26.–28.11.2024
		Stuttgart, 24.–26.09.2024	Cologne, 12.–14.11.2024	Valve World Expo Dusseldorf, 03.–05.12.2024
Trade Shows/		Cleanzone Frankfurt, 25.–26.09.2024	SPS Smart Production Solutions Nuremberg, 12.–14.11.2024	Internationale Grüne Woche Berlin, 17.–26.01.2025
Conferences		Süffa Stuttgart, 28.–30.09.2024		
		Vision Stuttgart, 08.–10.10.2024 SOLIDS, Recycling-Technik Dortmund, 09.–10.10.2024		
	Production	,		
	Process technology	Operating technology	Plant construction	Process technology
	Emulsifying, drying, roasting, mechanical and thermal separation technology, filtering, sieving, separators, centrifuges, separators, distillation, crystallisation	Maintenance, building services engineering, ventilation, air-conditioning, refrigeration, lubricants and coolants	and components Compressed air production, treatment, distribution, compressors, compressed air dryers, compressed air filters, compressed air accessories	Compacting, mixing, kneading, stiring, chopping
	Conveyor technology • Pac		u w -	
	Handling • Transport Pallets, containers, big bags, silos, industrial trucks, conveyor belts, bucket elevators, feed systems	Labelling • Packaging Printers, barcodes, lasers, labels, traceability, RFID, packaging materials, packaging, packaging aids, filling and packaging machines, aseptic filling and packaging	Handling • Transport Motors, drum motors, linear systems, axis and synchronous control systems, hydraulics, pneumatics, gripping technology, robots	Labelling • Packaging Packaging materials, packaging, packaging aids, filling and packaging machines, aseptic filling and packaging
	IT and automation			
Regular topics	Automation • Instrumentation and control technology Measuring and control devices for humidity, pH, pressure, flow, density, viscosity, filling level, temperature, angle, distance, Industrial PCs, touch panels, PLC, controllers, control, monitoring, bus and connection technology, switches, photoelectric beam detectors	Imaging and inspection Cameras, inspection systems, X-ray systems, foreign objects check, vision sensors, thermography, high-speed cameras, material testing	Automation • Instrumentation and control technology Measuring and control devices for humidity, pH, pressure, flow, density, viscosity, filling level, temperature, angle, distance, Industrial PCs, touch panels, PLC, controllers, control, monitoring, bus and connection technology, switches, photoelectric beam detectors	Software • IT ERP, MES, PLS, PPS systems, EDM, PDM software, Software solutions for planning, design and simulation, Cloud Computing, Digitalisation, Internet of Things
	Food design, hygiene and r		_	
	Hygiene • Sterile, Clean room technology Aseptic filling and packaging, disinfection, pasteurisation, sterilisation, hygienic design, hygiene monitoring, HACCP, FDA, EHEDG, CIP and SIP compliant technologies, guidelines	Hygiene • Sterile, Clean room technology disinfection, pasteurisation, sterilisation, hygienic design, CIP, guidelines Analytics Spectroscopy, chromatography, HPLC, quick tests, PCR, process analysis	Analytics Trace analysis, spectroscopy, mass spectrometry, chromatography, HPLC, quick tests, genomics, proteomics, metabolomics, PCR, process analysis	Ingredients and additives Flavours, minerals, emulsifiers, dyes, stabilisers, acidifying agents, antioxidants, preservatives, sweeteners, carbohydrates, gases"
	Confectionary industry	Protein, meat, sausage industry	Baking industry	Brewing/beverages industry
Focus on the industry	Ingredients, additives, raw materials, confectionery machines, baking ovens, forming machines, tablet presses, product optimisation, sterile production, filling technology, packaging solutions, creative packaging, convenience packaging, labelling technology, conveyor technology, logistics***	Ingredients, additives, raw materials, spices, baking, frying and roasting systems, cooking and smoking systems, refrigeration technology, food safety and quality management, butchery and processing technology, transport and storage systems, cleaning systems	Ingredients, additives, raw materials, spices, grain mils, silos, big bags, fermenting chambers and cabinets, treatment systems, ovens, cooling and refrigeration systems, stiring, mixing and beating machines, biscuit and cut biscuit machines, packaging, labelling technology, conveyor technology, logistics	Ingredients, additives, raw materials, beverage concepts, product optimisation, sterile production, filling technology, brewing technology, packaging solutions, creative packaging, convenience packaging, labelling technology, conveyor technology, logistics
	Pumping technology for	Fittings • Seals • Valves,	Drive technology	Compressed air technology
Product-Forum	food and beverages hygienic design, eccentric screw, impeller, membrane, piston, ring piston, rotary piston, peristaltic, srew, sinus pumps	for Food and Beverage	Hydraulic, pneumatic and electric motors, gear units, drum motors, linear systems, axis and synchronous control units, servo drives, frequency inverters, mechatronics	Compressed air production, compressed air treatment, consumption and distribution, compressors, separators, filters dryers, compressed air purification
Specials	Modern management and plant management Sustainability Water, energy, raw materials, recycling, avoiding waste, environment, social responsibility	Quality Assurance Analytics, supply chain transparency, tracebility, imaging and inspection, Cameras, inspection systems, X-ray systems, foreign objects check, vision sensors, thermography, high-speed cameras, material testing	Energy efficiency Drive systems, air-conditioning, cooling, refrigeration technology, compressed air, waste recycling, cogeneration units, bio-gas systems, energy recovery, recycling, production processes, consulting and services	Measurement • Control • Regulation Industrial PCs, touch panels, PLC, controllers, control, monitoring, bus and connection technology, switches, photoelectric beam detectors, sensors (pH, humidity, pressure, temperature, angle, distance), actuators, control technology, measuring devices for flow, density, viscosity, filling level

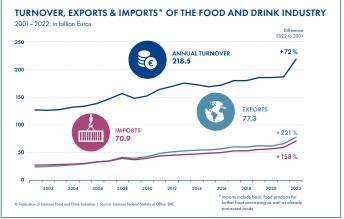




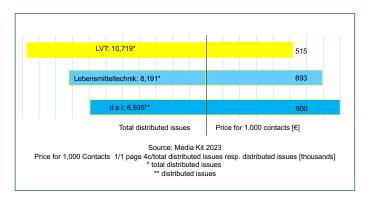
Decisive Reasons for Advertising in LVT



Source: Statistisches Bundesamt, B\



Source: Statistisches Bundesamt, BVE



Attractive Topics ...

LVT LEBENSMITTTEL Industrie sheds light on the crucial issues of the target groups and their specific economic requirements.

In 2022, the annual turnover of the food industry was € 218.5 billion, of which € 77.3 billion was achieved abroad. Compared to 2021, the annual turnover increased by +18.1%! In 2022, the food industry employed around 636,634 people in 5,991 companies. "Due to strong price increases in raw materials and energy since 2021, as well as a further intensification of price inflation (especially for energy) in the wake of Russia's war of aggression on Ukraine in 2022, the food industry is struggling with unprecedented challenges." (Source: BVE data)

Conclusion: Prices and margins in the food industry are under pressure. In addition to the market power of retailers, energy, water and raw material prices as well as personnel costs are rising. LVT Lebensmittel Industrie reports on solutions in specials such as sustainability, energy efficiency and modern management. Permanent topics are software, IT, automation, imaging inspection procedures, machine and plant technology, analytics, ingredients, labelling, packaging and logistics. LVT deals with the special responsibility for food safety in the Special Quality Assurance and in the permanent topic Hygiene - Sterile, Cleanroom Technology.

Attractive price/performance ratio ...

... with LVT LEBENSMITTTEL Industrie: with a circulation of 11,000 LVT offers the reasonable cost-per-thousand model allowing you to reach substantially more potential customers than with other professional magazines – for the same amount of money. This, coupled with the focus on the crucial topics, makes LVT the perfect medium for your advertising campaign.





Analysis

Circulation analysis (2nd quarter 2023)

Copies per Issue	Copies
Print run	11,000
Actual circulation	10,881
Of which abroad: (A, CH, Benelux)	907
Free copies	10,873

Size of Company	%
1 – 49 employees	28.8
50 – 99 employees	28.1
100 – 199 employees	10.9
200 – 499 employees	14.2
500 and more employees	18.0

Analysis of Recipients

Position in Company	%
Technical management	15.4
Manufacture/Production	12.1
Process engineering and technology	12.0
Company management	11.8
Plant and machinery construction	9.7
Food design/Product development/QS and QM	9.7
Planning and project engineering	9.3
Purchasing	9.2
Marketing and sales	6.2
Research and development	2.2
Commercial management	2.4

Sectors	%
Food and beverage industry	80.4
Packaging/Food machinery manufacturers	
Engineering and planning offices	2.2
Universities and colleges of further education	
Meat, fish	12.0
Bakery and pasta goods	11.9
Brewing industry	11.2
Dairy industry	10.1
Soups, seasonings, stocks, baby food	7.2
Confectionery	7.0
Mineral water and medicinal springs	6.2
Fruit juice industry	5.1
Ingredients and additives	4.3
Sugar. starch and starch products	2.3
Wine, sparkling wine, spirits	1.7
Fruit, vegetable and potato processing	1.1
Animal and vegetable oils and fats	0.3





Prices & Formats

Advertisements	width / height (mm)	Price €
1/1 Page	210 x 297*	5,650
1/2 Page portrait	90 x 260	3,680
1/2 Page landscape	185 x 128	3,680
Juniorpage	137 x 190	4,100
1/3 Page portrait	58 x 260	2,150
1/3 Page landscape	185 x 85	2,150
1/4 Page classic	90 x 128	1,850
1/4 Page portrait	43 x 260	1,850
1/4 Page landscape	185 x 63	1,850
1/8 Page classic	90 x 63	1,350
1/8 Page landscape	185 x 30	1,350
lob Advertisements	25 % discount on regular advertisement prices	

Preferred positions

-		
Title Page + Story ¹ **	213 x 303	5,950
Inside Cover + Story**	213 x 303	4,550
Inside front/back page, Back page ¹	210 x 297*	5,850
Belly Band	450 x max. 100	5,990
Postcards ²		145

^{*} plus 3 mm overlap on all sides

Bound-in inserts	width / height (mm)	Price €
2-page A4	210 x 297	4,050
3-page A4 + side flip	207 + 105 x 297	6,050
4-page A4	420 x 297	6,450

^{*} Head: 5 mm; Foredge: 3 mm; Foot + right: min. 3 mm

Loose inserts ³	weight	Price €
	up to 25 g	315
	up to 50 g	410

BuyersGuide³

Each printed line,	40 mm/column	7
per edition and keyword	40 11111/001011111	/

Total print run: 88,000

Minimum duration: 12 successive months or until cancelled. 28 keystrokes or 21 capitals per printed line. Addition of company / corporate logo possible (quotation by column / 2 mm column height)

Additional charges

Binding positions	10 %

Discounts

3 Advertisements	5 %
6 Advertisements	10 %
9 Advertisements	15 %

Reprints and ePrints

For your internet presence we would be pleased to provide you with the PDF file of your article for a Nominal charge of **300** € (plus VAT). A printable PDF is available at a price of **980** € (plus VAT).

Prices for printing and delivery of your reprint, as well as individual special formats (e.g. with cover picture and and display ad or bundling of articles) are available on request. As are offers for reprints and eprints of scientific articles from Wiley peer-reviewed journals.

Contact:

Hagen Reichhoff,

Tel.: +49 (0) 606-001, hreichhoff@wiley.com

Terms of Payment:

Payment within 30 days without deduction.

Bank details:

J.P. Morgan AG Taunus Turm · Taunustor 1 60310 Frankfurt, Germany IBAN: DE55501108006161517443 BIC: CHASDEFX

VAT-Id.No.: DE136766623 Tax No.: 47020/29082

All prices are subject to the statutory VAT.

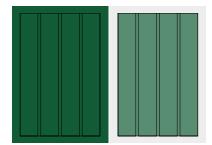
The new price list comes into effect on 1 October 2023 and supersedes all previous price lists.

- 1 Cancellation only possible up to 8 weeks before advertising deadline. Title page: the picture must be coordinated with publisher in advance and Wiley-VCH has exclusive rights of it for 6 months.
- 2 Costs per thousand, affixed to a particular page on advertisement or bound-in insert + insertion costs
- 3 Costs per thousand including postage; no discount for loose inserts, sample must be sent before order can be accepted.
- ** The cover story/inside cover story will be handled like an editorial article and is subject to the standards and formalities of the magazine.



ENTSCHEIDER KNOWHOW FÜR FOOD & BEVERAGE THE LEBENSMITTEL INGUSTIE

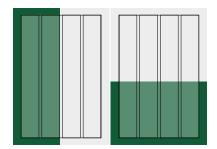
Formats



1/1 Page
Type Area/Bleed Size

Type Area: 185 x 260 mm

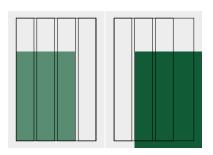
Bleed Size: 210 x 297 mm



1/2 Page Type Area/Bleed Size

Type Area: portrait: 90 x 260 mm landscape: 185 x 128 mm

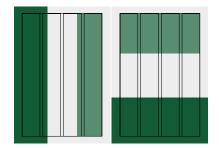
Bleed Size: portrait: 102 x 297 mm landscape: 210 x 147 mm



Juniorpage

Type Area: 137 x 190 mm

Bleed Size: 147 x 209 mm



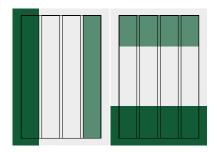
1/3 Page Type Area/Bleed Size

Type Area:

portrait: 58 x 260 mm landscape: 185 x 85 mm

Bleed Size:

portrait: 70 x 297 mm landscape: 210 x 104 mm



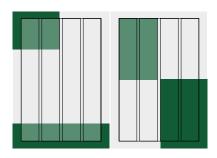
1/4 Page Type Area/Bleed Size

Type Area:

portrait: 43 x 260 mm landscape: 185 x 63 mm

Bleed Size:

portrait: 54 x 297 mm landscape: 210 x 82 mm



1/4 | 1/8
Page Type Area/Bleed Size

Type Area:

classic: 90 x 128 mm

Bleed Size:

classic: 102 x 147 mm

Type Area:

classic: 90 x 63 mm landscape: 185 x 30 mm

Bleed Size:

classic: 102 x 82 mm landscape: 210 x 49 mm

Please provide advertisements in bleed size with 3 mm overlap on all sides.





Technical Specifications

Magazine format

210 x 297 mm (width x height), A4 size 185 x 260 mm (width x height), print space Number of columns: 3; column width 58 mm or Number of columns: 4, column width 43 mm

Print and binding methods

Sheet offset, adhesive binding

Colours

Euro scale

Screen ruling

70 ruling

Print profile: ISO Coated_v2_300 (39L)

Loose inserts

Minimum insert size: $105 \times 148 \text{ mm}$ (w x h), Maximum insert size: $200 \times 287 \text{ mm}$ (w x h), the back fold must be on the long side (287 mm), Minimum weight for single-sheets inserts: 150 g/m^2

Delivery of loose inserts

Delivery quantity: 11,200 copies

Delivery of bound-in inserts

Delivery quantity: 11,500 copies

The delivery address for bound-in inserts and any supplements will be given to you with the order confirmation.

Data format

We accept the following data formats: PDF, EPS, TIFF, JPG.

Please observe the following points:

- 1. Embed all text or convert it into streams.
- 2. Use only CMYK colours.
- 3. With pixel-oriented data formats, we require a resolution of at least 250 dpi.
- 4. Do not compress JPG files too strongly, or this will lead to visible loss of image quality. Use the "maximum" or "high" quality gradings.

To avoid errors, please observe the following:

Send all text to be used and associated files together. Attach a hard copy/print-out to the layout check. Ensure that no RGB colours are used in any files, including the associated files. For files from programmes not intended for the creation of printed documents (e.g. Word, Excel, Powerpoint), the files must always be converted. This means inevitable changes in data and considerable additional work, which we have to add to your invoice.

Transmission options

by e-mail to mradtke@wiley.com



Wiley-VCH GmbH z. Hd. Melanie Radtke Boschstrasse 12 69469 Weinheim

Tel.: +49 (0) 6201 606 557





Native Advertising PLUS

Native Advertising Plus

With Native Advertising Plus you inform the readers with content which you or your PR agency have produced with the objective of increasing the level of awareness of your company. The article communicates your know-how in the sector, establishes the experts in your company as thought leaders in the market and in turn has a positive effect on the perception of your brand. Integration of the content in the established look & feel of the editorial content of the publication, both in print and online, and with naming of the author together with contact information for feedback and enquiries.*







*Due to legal regulations it is required to write the comment "Advertorial" above the article

Mobil





B2B-Website: www.LVT-WEB.de

www.LVT-WEB.de supplies decision-maker know-how for technicians, qualified employees, and managers in the food, beverage, packaging and supply industries. www.LVT-WEB.de provides news, applications and information about new products and events to your target groups.

Online-Advertisement

Give your company an image, show your presence, communicate a product launch - in short: benefit from our scope. Complement your print campaign in LVT LEBENSMITTEL Industrie and increase your market penetration with an image campaign on www.LVT-WEB.de.

Leaderboard (run of site) ¹	728 x 90 Pixel
Wide Skyscraper ²	160 x 600 Pixel
Skyscraper ²	120 x 600 Pixel
Medium Rectangle	300 x 250 Pixel
Top Feature Portal (Content ad)	

Package prices

At your choice3:

Leaderboard (728x90 px) | Wide Skyscraper (160x600 px)² | Skyscraper (120x600 px)² Medium-Rectangle (300x250 px) | Top Feature (Sponsored Content)⁴

Package 1

Frequency Portal	3 Months
Frequency Newsletter	2 x
Package price	€ 3,500

Package 2

Frequency Portal	6 Months
Frequency Newsletter	4x
Package price	€ 6,500

Package 3

Frequency Portal	9 Months
Frequency Newsletter	6x
Package price	€ 8,490

Paket 4

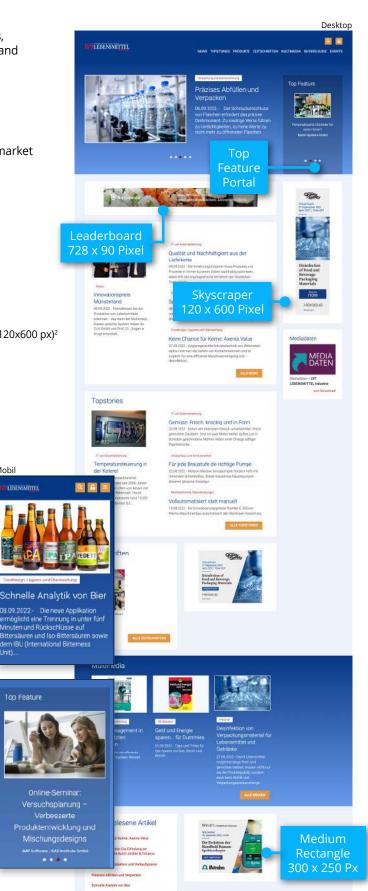
Package Portal	12 Months
Frequency Newsletter	8x
Package price	€ 10,000

Deadline for Paid Content:

7 working days before publication

- 1 "run of site" means that the ad placements may appear on any page of the target site. They will be shown randomly in a rotating scheme by each new page impression (maximum of four banners at one position).
- 2 the mobile optimized version requires an additional Medium Rectangle format.
- 3 according to availability.
- 4 Scope of Service: Picture (476 x 315 px, Format 1,5:1), Headline, Intro on landing page (150 letters), Detailed Text (up to 4,000 characters recommended), 1–4 lmages, Contact Information

Visibility: The feature is placed prominently in the first-Sight area of the page. Additionally, your highlight remains for a total of six months in the portal's database.







Newsletter: www.LVT-WEB.de

LVT LEBENSMITTEL Industrie provides its subscribers with important market and company news. In addition to latest news, exclusive interviews and top stories the newsletters inform about products, services and events.

Newsletter: Banner formats & prices

With the booking of a "Feature", your content will be placed on one of the prominent feature positions

Full Banner	468 x 60 Pixel
Medium Rectangle	300 x 250 Pixel

Feature Newsletter

Text (up to max. 4,000 characters advisable), headline, intro (150 characters), at least one image (format 1.5:1, at least W x H 476 x 315 px, better 750 x 500 px, max. 250 KB), three additional images possible (format see above), Contact information

Newsletter Key Figures 2021/2022

Unique Open Rate (MV)	26.1 %
Unique Click Through Rate (MV)	4.5 %
Click-to-Open Rate (MV)	16.4 %

MV = Mean value of 8 newsletters sent out

Newsletter **Dates**

20.02.2024 19.03.2024 23.04.2024 04.06.2024 30.07.2024 24.09.2024 22.10.2024 26.11.2024

Please send your files by mail to your sales representative. We will take care of all further steps.

Banner (Website)

Size of data: max. 200 KB

Data formats: GIF, JPG, PNG, HTML5, any kind of Redirect/Tag

Banner (Newsletter)

Size of data: max. 200 KB Data formats: GIF, JPG, PNG

Target-website

Please tell us the exact URL, where your banner should be linked to.

LEBENSMITTEL

Denken in Alternativen

Liebe Leser*innen,

welche Alternativen beschäftigen Sie gerade? Rohstoffe, Energie und Kosten sind drei Pole eines Spannungsraumes, der uns aktuell in Atem hält. Der Austausch mit Anderen und deren Lösungsstrategien kann da das Denken in Alternativen nur inspirieren!

Das Denken in Alternativen hat uns Verbraucher erreicht, z.B. wenn wir klimafreundliche Verhaltensweisen erschließen und so stehe Fleischersatzprodukte hoch im Kurs. Pflanzenbasiert werden sie aus TVP (Texturierte Pflanzenproteine, Texturized Vegetable Proteins) und HMMA (Fleischanaloga mit hohem Wasseranteil, High Moisture Meat Analogues) hergestellt. Erfahren Sie mehr über einen Extruder von Coperion, der Faserlängen und -stärken ebenso wie die Produkttextur und -festigkeit von HMMA in den gewünschten Qualitäten erzeugt.

Sollte Sie im privaten Bereich die Frage umtreiben, wie das Leben bezahlbar bleibt, dann schauen Sie doch mal in das pdf "Geld und Energie sparen für Dummies" zum kostenfreien Download. Mein Verlagskollege Kai Zöllig traf die inhaltliche Auswahl aus zwei Titeln unserer erfolgreichen Buchreihe "für Dummies". "Reich werden für Dummies" verfasst von Michael Kelnberger, Tobias Schönaich, Heinz Vinkelau sowie "Rentenplaner für Dummies" von Helmut

Das LVT-Team wünscht Ihnen eine inspirierende Lektüre und eine allzeit glückliche Hand für Ihre Produktion!

Beste Grüße

Dr. Jürgen Kreuzig

Chefredakteur

Lisa Colavito, Beate Zimmermann

Online-Management www.LVT-WEB.de





Full Banner 468 x 60 Pixel

Top-Thema



Gas- und Energiekostenexplosion

02.10.2019 - Die Bundesregierung hat am 15.08.2022 die Höhe der Gas-Umlage zur finanziellen Stützung von Gasimporteuren festgelegt.

Maximize Your Supply Chain Savings



Medium Rectangle 300 x 250 Pixel

Feature

Feature

Erklärt im Video: Was ist nachhaltige Landwird access to your

> Single Sponsored Newsletter 2.990 €





Safety & Security

© Wayhome Studio - stock.adobe.com

Products from the sectors Safety & Security Management, Fire Protection, Safety at Work, Building Security, Video Surveillance, Access Control and IT & Communication



Automation & Machine Vision

Products from the sectors Automation, Drives, Machine Vision / Optical Metrology, Industrial PC, Test and Measurement, Sensor Technology



Products from the sectors Medical Technology, clinical laboratory, ment, facility management and IT & communication



Products from the sectors Laboratory Devices, Analysis, Microscopy and EDP/Software/LIMS



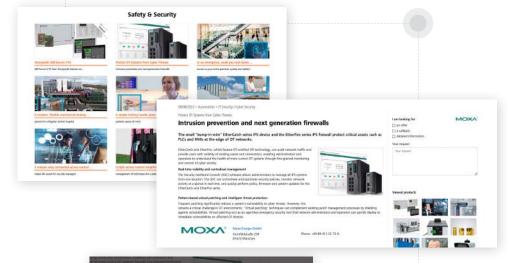
Process technology

Products from the sectors Process Automation, Maintenance, Plant-Construction, Pumps and Compressors, Mechanical and Thermal Process Technology



Food Industry technology

Products from the sectors Logistics and Materials Handling, Packaging and Labeling, Food analysis, Plant Construction and Technical equipment



Optimized for mobile devices

Modern design

PRO-4-PRO.com — PRODUCTS FOR **PROFESSIONALS** — is the unique product database for vertical B2B markets.

PRO-4-PRO is Wiley's cross-media concept. The possibility of presenting your company both online and in relevant trade journals ensures that your advertising measures are as effective as possible — if we optimise for you, with a built-in lead guarantee.

- Extended company presentation 500 €
- detailed company and product description
- individual optimization for search engines (e.g. SEO for Google)
- Lead Generation Tool

Clear structure

	6 Months / price €	12 Months / price €
Company presentation	500, on	e-time-fee
Product entry	335	585

	555		
Refresher	295	530	
Package deals	Runtime 12 Months /		
Pro Package	4 Product presentations	presentations 1,775	
Premium Package	8 Product presentations 3,280		
Business Flat	all your product texts that	5,315	

you send us within 12 months



PRO-4-PRO.COM

PRODUCTS FOR PROFESSIONALS

The Product Portal for Lead Generation

MOVE BEYOND ADVERTISING

Elevate your brand and take your message to new levels!

Whether it be lead generation, branding, virtual events, or content solutions, Wiley can help you find the right marketing mix and channels to reach your goals.

Explore how you can engage your audience even further by integrating Wiley Events & Education and Wiley **Communications** solutions with your advertising plans.



Events & Education Solutions

Deliver clear, focused content and deepen your engagement with your target audience through:



Webinar

Advance knowledge and understanding of the latest research, technology trends, or key developments with our webinars.



Virtual Events

Engage your target audience through sponsored plenary sessions led by leaders in your area of interest, connecting and engaging via our independent, trusted channels.



Knowledge Hub

Strategically showcase your brand alongside trusted content and position yourself as a thought leader in a specific subject area. Educate scientists and industry professionals in an engaging online learning environment.

Communications Solutions

Be a thought leader in your area of expertise, with tailored solutions to generate quality scientific leads including:



Article Collections

Position your brand alongside primary peer-reviewed journal content by sponsoring a collection of articles on a common theme.



Deliver your target audience valuable information for their daily work in short, practical guides that are mobileenabled for convenience and easy access.



Expert Insights

Engage with your target audience and provide expert insights on key subject areas through impactful content solutions such as whitepapers, article summaries, and ebooks.

Amplify your programs with translations, run-ons, extended reach, content feed, infographics, and expert commentary

Partner with Wiley to ensure success!

We can help you build the right plan to achieve your goals.

As a strategic partner, we start by learning what you need to achieve. From there, our subject matter experts will work with you to design a high-impact program that incorporates the right channels, audience, and tactics to make an impact in your field. We make it easy for you from start to finish, with expert project management for seamless execution from development to delivery.

Ready to give your message more visbility?

To discuss tailored options and details, reach out to your account manager, or email us at corpsolutions@wiley.com







Advertising and Reprint Production Terms and Conditions

Definitions

- 1. In these terms and conditions:
 - (a) "Wiley" means the company within the John Wiley & Sons group that is providing the Advertising and Reprint services as set out on the Booking Confirmation or invoice issued by the Wiley group entity or its authorised agent.
 - (b) "Advertising" means any advertisements requested by the Customer to be displayed in products owned or controlled by Wiley or any third party partner of Wiley and includes both advertising that appears in Wiley's or its third party partners' print publications ("Print Advertising") and advertising that appears electronically on any of Wiley's websites, or any application or other digital format owned or controlled by Wiley or any third-party partner of Wiley ("Online Advertising").
 - (c) "Customer" means a person or entity who is placing an order for advertising or reprint production with Wiley and includes an advertiser on whose behalf advertising is placed, and any media agency or company that may arrange advertising or reprints for its clients.
 - (d) "Booking Confirmation" means the confirmation provided by Wiley which sets out the details of the Advertising. For Reprints, it consists of an email confirmation sent by Wiley to confirm the Reprint order.
 - (e) "Insertion Order" or "Purchase Order" means a document provided by the Customer for ordering Advertising or Reprints which confirms the agreed details.
 - (f) "Reprint" means print or physical goods, being a specified number of reprints of articles or other material (for example, pre-loaded USBs), as requested by the Customer and/or ePrints which are digital versions of articles or other materials hosted by Wiley or its licensees and linked from a Wiley website, an email or a Customer website ("ePrints").
 - (g) "Reprint Quotation" means a document supplied to the Customer by Wiley which sets out the details of
 - (h) "Terms" means these terms and conditions.

- 2. In submitting Advertising to Wiley, the Customer grants Wiley a worldwide, royalty-free, irrevocable licence to publish and print the Advertising as set out in the Booking Confirmation as well as the right to sub-license all such rights to any third-party provider.
- Wiley will, or will instruct its affiliates to, use commercially reasonable efforts to publish the Advertising in the format and in the position as set out in the Booking Confirmation, however all Advertising is subject to editorial approval and Wiley reserves the right to vary the placement of Advertising within a print product or online site or digital product when necessary.
- 4. Wiley reserves the right at any time to refuse or withdraw from publication Advertising which is not in accordance with the specifications provided in the Booking Confirmation, these Terms or is otherwise inappropriate in Wiley's sole and reasonable discretion. Notwithstanding the foregoing, Wiley has no obligation to review or approve Advertising copy (for compliance, appropriateness, or otherwise). Wiley may publish the Advertising with a heading 'Advertising' or in some other manner to distinguish the advertising material from editorial material. If and to the extent that the Advertising does not conform to Wiley's then-effective production specifications, Wiley reserves the right to make technical modifications as necessary to conform to such specifications.
- 5. If Wiley is creating advertising copy on behalf of the Customer, Wiley will provide final copy for the Customer approval by emai
- Customer is solely responsible for compliance with all laws, standards, industry codes and other binding guidelines as to the content of the Advertising, whether created by Wiley on its behalf or provided to Wiley, including but not limited to all applicable medical advertising regulations.
- The Customer will supply an authorised Purchase Order or Insertion Order to Wiley for Print Advertising and Online Advertising, Advertising bookings cannot be reserved without receipt of the aforementioned documents. Orders for booking of Online Advertising must be received at least 7 business days in advance of the proposed first run date. Wiley cannot guarantee that orders received after this time libe fulfilled. Customer shall book Online Advertising on a monthly basis unless otherwise expressly set out in the Booking Confirmation. Publication dates specified in the rate cards may be subject to changes at the discretion of Wiley, new publication dates will be communicated to the Customer prior to publication, at point of order confirmation where possible.
- The Customer must submit the required copy for Print Advertising on the material submission date as set out in the Booking Confirmation ("Materials Due Date"). If a Customer fails to provide the Print Advertising out in the Booking Continhation (Materials Due Date). If a Customer hals to provide the Print Advertising copy for a confirmed booking by the Materials Due Date, the Customer may be charged for Print Advertising unless a cancellation has been approved by Wiley in writing. If Wiley accepts copy for the Print Advertising after the Materials Due Date, Wiley makes no representations that Print Advertising will be published and the Customer will have no claim against Wiley for credit or republication in the event of non-publication, or if the Print Advertising is published in another manner or format than as set out in the Booking Confirmation.
- Customer must submit Print Advertising copy in compliance with the artwork and data specifications as set out in the Booking Confirmation, or as previously provided by Wiley in relation to the particular publication.
- 10. Customer shall deliver and shall be solely responsible for providing to Wiley all of the text, pictures, graphics, sound, video, programming code and other media which comprise the graphic or html file that comprises the Online Advertising in conformance with Wiley's delivery specifications.
- 11. Wiley makes no guarantees as to the number of visitors to any Wiley site or digital product or the number of impressions at any Wiley site or digital product, unless such guarantees are expressly made in writing by Wiley in the Booking Confirmation. Any 'impression goals' or the like provided are non-binding. Online Advertising described in the Booking Confirmation as '100% sponsorships' will not be subject to any impression or viewability guarantees.
- 12. Wiley will provide reporting at the end of the Online Advertising campaign, or otherwise as requested within a reasonable time of request, to give details of Online Advertising performance (i.e. impressions, clicks). Real time transparency of campaigns can be managed by the Customer by using Google Ad Manager.

- 13. Unless specifically set out in the Booking Confirmation and agreed in writing by Wiley, Online Advertising will not be behind a registration barrier. The Customer acknowledges that Online Advertising placed on Wiley Online Library will be viewable by both subscribers and non-subscribers to Wiley Online Library. For the avoidance of doubt, Print Advertising may be viewable by non-subscribers to journals or periodicals
- 14. In relation to Online Advertising to be included in email alerts to subscribers and other authorised users of Wiley's products ("Email Alerts"), Wiley cannot guarantee the send date of any Email Alert advertising unless otherwise expressly agreed in the Booking Confirmation.
- 15. The sole remedy for any failure by Wiley to provide any Advertising, is that the Customer will be provided with a period of Online Advertising or additional Print Advertising in an equivalent placement and for a set period of time as determined by Wiley. Wiley will not be responsible for any failures that are not caused by Wiley. Wiley cannot guarantee that such 'make-up' bookings can be made in the month following the initial Advertising period.
- 16. In submitting Advertising to Wiley, the Customer warrants and represents that:
 - (a) publication of any Advertising (including any Advertising copy that is created by Wiley on behalf of the Customer which has been approved by Customer) in the manner set out in the Booking Confirmation will not breach or infringe any copyright, patent, trademark, trade secret or obligation of confidentiality or privacy, any law of defamation or obscenity, or any relevant law or regulation concerning advertising or promotions, including any medical advertising laws, industry codes or regulations;
 - (b) the Customer has the right to grant the licence to Wiley to use the Advertising as contemplated by these
- (c) the Advertising is accurate, truthful and non-deceptive and does not violate any laws regarding false
- (d) the Advertising does not violate any other applicable law, statute, ordinance or regulation, including without limitation any laws and regulations governing export control;
- (e) the Advertising is not and does not contain content that is lewd, pornographic or obscene, excessively profane, racist, ethnically offensive, threatening, infringing, excessively violent, libellous, gambling-related, or promote any discriminatory activity, promote illegal drugs or arms trafficking, create a risk to a person's safety or health, compromise national security or interfere with an investigation by law enfor-cement officials or is offensive, misleading, deceptive or destructive, and does not promote, advocate or facilitate terrorism, terrorist-related activities or violence:
- (f) Online Advertising does not create, facilitate the creation of or exploit any security vulnerabilities in a user's computer, promote programs which compensate or provide incentives to users for clicking ads or offers, performing searches, surfing websites or reading emails or contain viruses, troins, time bombs, cancelbots or other harmful or deleterious programming routines whether similar or dissimilar to the foregoing; and
- (g) Customer has obtained written consent to display the name or image of any living person in any Adver-
- 17. The Customer acknowledges that in relation to Advertising, Wiley makes no representation or warranty (i) that any publication of any Advertisement will be confined to persons resident in various countries (ii) of the exact number of page impressions that will be delivered, (iii) regarding the quality of reproduction of the Advertisements; or (iv) as to the availability of any Online Advertising site or digital product
- 18. In addition to the Terms, the following clauses of the standard terms and conditions of the Interactive Advertising Bureau for Media Buys of Less than One Year ("IAB Terms") will apply to all Online Advertising services, with Wiley being the 'Media Company' and Customer being the 'Agency' and 'Adverse' (unless the Customer is a media agency booking advertising on behalf of a customer in which case it will be the Agency, with its customer being the Advertiser):

 - (a) Section II (Ad Placement and Positioning); (b) Section IV (Reporting) (excluding clause IV(b)) (c) Section XI (Non-Disclosure, Data Usage and Ownership, Privacy and Laws') (d) Section XIII (Third Party Ad Serving and Tracking)

In the event of any inconsistencies between the IAB Terms and these Terms, these Term will prevail, to the extent of the inconsistency.

REPRINT TERMS

- 19. A Reprint Quotation will be provided to the Customer by Wiley. The Customer must provide a Purchase Order or return the Reprint Quotation and provide all relevant details in order to submit an order for producing the Reprint and in doing so, the Customer agrees to be bound by these Terms. Wiley may issue a Booking Confirmation to confirm the Order.
- 20. The Reprints are solely for the use of the Customer and may not be re-sold, posted on the internet (other than as permitted for ePrints in the format specified by Wiley) or reproduced in any other format or media without the express written permission of Wiley and payment of the appropriate licence fee. The Reprints must not be amended or modified in any way after delivery. If the Customer wishes to append or add any material to a Reprint it shall inform Wiley at the time of making the order and pay any additional fees characteristics. ged by Wiley. Wiley reserves the right to accept or decline any such request in its sole discretion.
- 21. For ePrints, the Customer will be provided with a link and is entitled to the number of downloads of ePrints. as specified in the Reprint Quotation and/or Booking Confirmation. The Customer may opt to pay a premium price and have a print download option on ePrints if confirmed in the Booking Confirmation.
- 22. Wiley will use commercially reasonable efforts to deliver the Reprints by the date specified by the Customer (if any) in the accepted Reprint Quotation, however Wiley will not be liable for any non-delivery or late deli-
- 23. It is the responsibility of the Customer to notify Wiley in writing of any damage or shortage within 30 days of the date of actual delivery of physical Reprints to the Customer. Wiley will take no responsibility for any damage or shortage notified after this period has expired.





Advertising and Reprint Production Terms and Conditions

- 24. The price for the Advertising is set out in the Booking Confirmation. An invoice will be sent by Wiley to the Customer following print publication or digital campaign fulfilment.
- 25. The price for producing the Reprints is set out in the Reprint Quotation and is valid for 30 days from the date of issue. The price quoted includes a maximum of three (3) proofs of the Reprint. Should Customer require any additional proofs, these will be subject to an additional charge at the discretion of Wiley. If a Reprint Quotation has been provided in advance of the printing date, the details of the order may change upon printing. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any changes including, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

CANCELLATION

- 26. If the Customer wishes to cancel Advertising after the provision of an Insertion Order or Purchase Order, the Customer must immediately notify Wiley in writing. For Print Advertising, the Customer may, at Wiley's discretion, still be liable for any charges where cancellation requests are received after the Materials Due Date for that Advertising. For Online Advertising, unless the Booking Confirmation has specified that such Online Advertising is non-cancellable, the Customer may cancel Online Advertising on 14 days' written notice to Wiley with no penalty, provided that the Customer shall pay all fees for all Advertising within the 14-day notice period up until the effective date of termination and if there are any custom content or development for any Advertising the Customer shall pay for the provision of all sensives performed un to Refertive date. for any Advertising, the Customer shall pay for the provision of all services performed up to the effective date
- 27. On receipt of a cancellation request, Wiley will use reasonable commercial endeavours to ensure the Advertising is not published or for Online Advertising, that it is withdrawn, however Wiley will not be liable for any loss or damage that may be occasioned by the publication of Advertising cancelled by the Customer after the Materials Due Date or Insertion Order is received.
- 28. Reprint cancellations will be subject to a cancellation fee based on the value of the total order (excluding shipping and expedited delivery charges) and the point in the production process which has been reached at the time Wiley receives the cancellation:

English Language		Translations	
Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	Point of Cancellation	% of order value – excluding shipping & expedited delivery fees
Purchase Order / confirmed order received	5%	Purchase Order / confirmed order received	5%
Order sent to printer / Proof compiled	10%	Translation work started	50%
Proof approved by customer	25%	Proof approved by customer	75%
ePrint created	35%	ePrint created	35%
Copies printed / ePrint supplied	100%	Copies printed / ePrint supplied	100%

GENERAL TERMS

- 29. If a Customer breaches these terms, fails to pay for Advertising or Reprints, enters into bankruptcy or where it is a corporation or other legal entity, passes a resolution for administration, winding up or liquidation, has a receiver or manager appointed, or enters into an arrangement with its creditors other than in the ordinary course of business, or any other event occurs or proceeding is taken with respect to the Customer in any jurisdiction which has an effect equivalent or similar to any of the events mentioned, then Wiley may, in its sole discretion and without limitation:
 - (a) cancel any provision of credit to Customer;
 - (a) cancel any provision or credit to Customer;
 (b) require cash pre-payment for further orders until all outstanding debt is paid in full or Wiley determines that the initial insolvency event has ceased to occur;
 (c) cease publication of further Advertising or terminate an agreement for Advertising;
 (d) withhold any discounts or rebates previously granted to the Customer; or
 (e) exercise any other rights at law or equity.

- 30. Wiley will send invoices to the Customer at the address provided. Should a Purchase Order number be a wiley will send invoices to the Customer at the address provided. Should a Purchase Order humber be prerequisite for payment of invoice, the Customer must supply this at the point of confirming the order. All delivery addresses must be accompanied by a contact name and telephone number, as well as a VAT number (relative to the country on the invoice address) or other business identifier or information as may be required by Wiley (eg. GST registration, W9 form) as notified by Wiley. Please note that Wiley is unable to accept any PO Box addresses.
- 31. Prices are shown exclusive of GST, VAT and other sales taxes, unless otherwise expressly indicated by Wiley in writing. Prices are also exclusive of all handling, packing, freight, shipping, customs duties, levies, import duties and insurance charges unless otherwise agreed in writing. Amounts received will be free from and clear of any other taxes imposed by any tax authority, such as withholding tax, and if, for some reason, such amounts are subject to any withholding tax or other relevant taxes, then the Customer is liable to pay such tax and Wiley will receive the full amount set out in the Booking Confirmation.
- 32. Customer shall pay all invoices in full will be made within 30 days of the date of an invoice, unless otherwise agreed in writing between the Parties
- 33. If the Customer fails to make any payment due to Wiley under this Agreement by the due date, then, without limiting Wiley's remedies, the Customer shall pay interest on the overdue amount at a rate which will be the lesser of: (i) 0.5% per month, such interest to accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgement; or (ii) any relevant maximum statutory rate allowable in the jurisdiction where the Wiley entity is located, such interest to accrue in accordance with the content of the overdue amount of the content of the conten relevant statutory provisions. Customer shall pay the interest together with the overdue amount.
- 34. Wiley excludes all implied conditions and warranties from these Terms, apart from any condition or warranty which cannot be excluded by the operation of law. Wiley limits its liability for any breach of any non-excludable condition or warranty, at Wileys option, to the resupply of the Advertising or Reprint or the payment of the cost of the resupply. Subject to the foregoing, Wiley excludes all other liability to the Customer for any costs, expenses, losses and/or damages incurred in relation to any Advertising or Reprints produced by Wiley, howsoever that liability arises. Wiley will not be liable for indirect or consequential losses, loss of profits, loss of revenue or loss of any business opportunity.
- 35. Customer will indemnify Wiley and its officers, employees, contractors and agents against any costs, expenses (including reasonable attorney's fees), losses, damages and liability suffered or incurred by them arising from the Customer's breach of these Terms and any negligent or unlawful act or omission of the Customer in connection with the Advertising or use of the Reprints.
- 36. Wiley will not be liable for any delay or failure to publish Advertising or to deliver Reprints caused by a factor outside Wiley's reasonable control (including, without limitation, war; civil disorder; strike; flood; fire; storm; accident; terrorism; governmental restriction; infectious disease; epidemic; pandemic; public health emergency; embargo; power, telecommunications or Internet failures; damage to or destruction of any network facilities; the enactment of any law, executive order, or judicial decree; or any other circumstance beyond Wiley's control whether similar or dissimilar to the foregoing).
- 37. Wiley will retain copyright and all other intellectual property rights and proprietary rights in Wiley's publications, proposals, and products and services. Customer acknowledges and agrees that Wiley may process Customer's personal data, including storing or transferring data outside of the country of Customer's residence, in order to process transactions related to these Terms and to communicate with Customer, and that Wiley has a legitimate interest in processing Customer's personal data. Wiley will comply with all applicable laws, statutes and regulations relating to data protection and privacy and will process such personal data in accordance with Wiley Physica Pelicy Located at warms willow recommenders. accordance with Wiley's Privacy Policy located at: www.wiley.com/privacy.
- 38. By submitting an order for Reprints and/or Advertising in the manner set out above, the Customer agrees to be bound by these Terms. In the event of any conflict, the order of precedence will be as follows: (i) these Terms, (ii) Booking Confirmation, (iii) Insertion Order or Purchase Order signed by both parties. Where ge-neral terms and conditions of business are proposed by the Customer, those will not have any application unless signed by Wiley.
- 39. All warranties and indemnities stated in these Terms will survive the termination of any arrangement or contract which is subject to these Terms
- 40. The law of the corporate domicile of the Wiley entity which issues the Booking Confirmation and invoice to the Customer will govern these Terms, without regard to conflict of law rules. The parties agree to submit to the exclusive jurisdiction of the courts located in the corporate domicile of the aforesaid Wiley entity for the adjudication of all disputes arising in connection with these Terms.



Contact

LVT LEBENSMITTEL Industrie · Boschstr. 12 · 69469 Weinheim · E-Mail: lvt@wiley.com

Media Consultants



Stefan Schwartze Tel.: +49 (0) 6201 606491 sschwartze@wiley.com



Hagen Reichhoff Tel.: +49 (0) 6201 606 001 hreichhoff@wiley.com



Thorsten Kritzer Tel.: +49 (0) 6201 606 730 tkritzer@wiley.com



Jan Käppler Tel.: +49 (0) 6201 606 522 jkaeppler@wiley.com



Vanessa Winde Tel.: +49 (0) 6201 606 721 vwinde@wiley.com

Editorial



Dr. Jürgen Kreuzig Editor-in-Chief Tel.: +49 (0) 6201 606 729 jkreuzig@wiley.com



Dr. Michael Reubold Product Manager Tel.: +49 (0) 6201 606 745 mreubold@wiley.com



Dr. Roy T. Fox Tel.: +49 (0) 6201 606 714 rfox@wiley.com



Etwina Gandert Tel.: +49 (0) 6201 606 768 egandert@wiley.com



Dr. Birgit Megges Tel.: +49 (0) 961 7448 249 bmegges@wiley.com

Assistants



Lisa Colavito Tel.: +49 (0) 6201 606 018 lcolavito@wiley.com



Beate Zimmermann Tel.: +49 (0) 6201 606 316 bzimmermann@wiley.com

Order Management



Melanie Radtke Tel.: +49 (0) 6201 557 mradtke@wiley.com

Representatives



Dr. Michael Leising Tel.: +49 (0) 3603 893 565 mleising@wiley.com

WILEY

Wiley is a world leading publisher of academic, scientific and professional information, and the world's largest society journal publisher. Wiley has a rich source of essential content, including a large portfolio of peer-reviewed journals serving the knowledge ecosystem in science and engineering.

We develop bespoke projects, linked to an extensive range of publications available on Wiley Online Library. Our global online resource includes 1,700+ journals and over 8 million articles. Through the reach and credibility of our extensive portfolio, we support your marketing and customer engagement strategies, maximizing their impact.

Contact:

Publisher: Wiley-VCH GmbH Boschstrasse 12 69469 Weinheim | Germany

Tel.: +49 (0) 6201 606 0 Fax: +49 (0) 6201 606 791 E-Mail: lvt@wiley.com Internet: www.lvt-web.de www.wiley-vch.de www.wiley.com

For more information visit: corporatesolutions.wiley.com