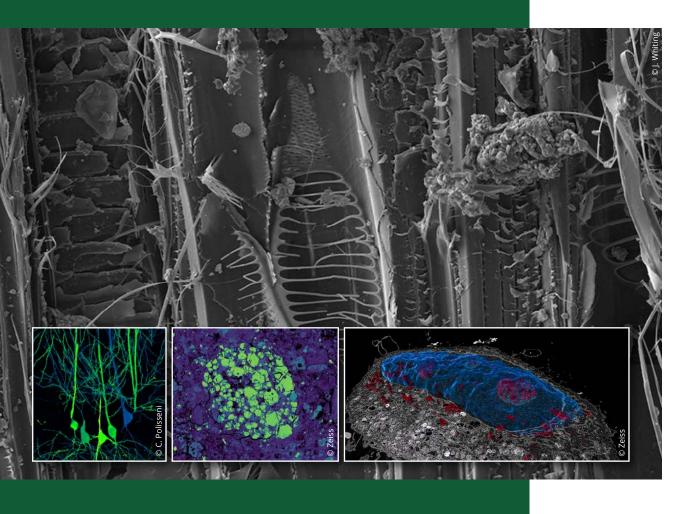
WILEY



2025 Media Guide Microscopy and Analysis

analyticalscience.wiley.com









Microscopy and Analysis

Microscopy and Analysis (M&A) stands at the forefront of the microscopy community, boasting a rich history of over 38 years in delivering the latest microscopy trends. Starting in 2025, we are excited to announce that content previously featured in our sister publication, Imaging & Microscopy, will be incorporated into M&A.

As the newly appointed official partner of the European Microscopy Society, M&A extends its reach to include all members across European microscopy societies, as well as additional microscopy experts around the globe. Our established brand continues to supply our readers with insightful, pertinent updates on microscopy advancements in both Life Sciences and Material Sciences.

Our magazine is renowned for its authoritative scientific content, tailored for both users and developers of microscopy. We provide hands-on information about novel techniques and applications in Light Microscopy, Electron Microscopy, Scanning Probe Microscopy, Image Processing, and X-Ray Analysis.

In addition to the latest news and updates from various societies, M&A also keeps you informed about upcoming meetings, conferences, and cutting-edge products for scientific research. Published quarterly, the magazine's presence is complemented by an extensive online platform that includes a microscopy-centric newsletter, offering various channels for content distribution to our audience.

Guided by our editorial team and the refreshed insights of our Editorial Advisory Board, Microscopy and Analysis is dedicated to delivering comprehensive and pertinent content that resonates with our professional readership.

I am eager to embark on this journey with you, working alongside you to achieve your marketing objectives for 2025 and the years to follow.

Warm regards, Birgit Foltas, Editor-in-chief

Microscopy and Analysis – your premier partner for achieving your marketing aspirations in 2025 and beyond.

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Overview

Publication Frequency 4 issues per year

Volume 39th year 2025

Circulation 50,000 (print + digital)

Publishing Director Steffen Ebert

Editor-in-chief Dr. Birgit Foltas

Freelance Editors
Dr. Chris Parmenter
Dr. Rebecca Pool
Dr. Martin Friedrich

Director of Sales, Science Vanessa Winde

Sales, EMEA Dr. Stefanie Krauth Genevieve Kanowski

Sales, America John Day Jen Keats

Format of the magazine DIN A4

ISSN 2043-0639



Conferences &



Wiley Analytical Science

Dates & Contents

Issues	1 2025	2 2025	3 2025	4 2025
Publishing Date	11 Mar 2025	22 May 2025	21 Aug 2025	28 Oct 2025
Advertising Deadline	18 Feb 2025	30 April 2025	31 July 2025	07 Oct 2025
Editorial Deadline	21 Jan 2025	02 April 2025	03 July 2025	09 Sep 2025

ELMI Meeting

Trade shows	FOM 2025 April 13–16, 2025 Taipei, Taiwan	June 3–6, 2025 Heidelberg. Germany	MC2025 Aug 31 – Sep 4, 2025 Karlsruhe, Germany	Microscopy Spotlight Nov 2025, virtual
	Wiley Analytical Science Conference Battery Technology March 2025, virtual	Microscience Microscopy Congress - mmc2025 June 30 - July 3, 2025 Manchester, UK	Multinational Congress on Microscopy - MCM2025 September 7-12, 2025 Bernadin, Slovenia	Neuroscience Nov 15–19, 2025 Chicago, USA
		Microscopy & Microanalysis M&M 2025 July 28 – Aug 1, 2025 Salt Lake City, USA		SPIE Photonics West Jan, 2026 San Francisco, USA
Applications		ce · Medical Research · Chemi n Development · Methodolog		
Methods		on Microscopy · Scanning Prol	be Microscopy · Ion Microsco	рру · X-Ray Microscopy ·

Methods	Image Analysis/Processing · Compositional Analysis	Se wherescopy Ton wherescopy A-kay wherescopy
	This half-nage advertorial format	M&A Showcase is a regular feature introducing

M&A Showcase

is consisting of: · 400 words incl. blanks

Focus on Microscopy

FOM 2025

- · main technical specifications, 65 letters incl. blanks per line
- · one illustration, 300 dpi
- · company logo
- · Email and URL

new products and services related to:

- · Light Microscopes
- · Electron, Ion and X-Ray Microscopes
- · Scanning Probe Microscopes
- · Compositional Analysis

Microscopy Conference

MC2025

- · Image Analysis/Processing
- · Microscopy Accessories · Microscopy Consumables

Deep Tissue and Live Cell Nanoscopy: Leica HC PL APO 93x / 1,3 Glyc motCORR STED WHITE





A Confocal Fluorescence Unit Installed on your Own Mic-MAICO A new way to visualize fluorescence imaging

M&A Showcase





Scientific Advisory Board

Support from Science

We are very proud to present the advisory board of **Microscopy and Analysis** to our readership. Composed of leading experts from around the world, its role is to advise on current issues and advances in all fields of modern microscopy and imaging. The board serves as a guardian for the journals' scientific quality. In the most general term it is a sounding board and a conscience. **Microscopy and Analysis** calls upon suggestions and criticism that will make a good journal even better.

Prof. Alberto Diaspro,

Italian Institute of Technology, Genoa, Italy

Dr. Roger Wepf,

University of Queensland, Australia

Prof. Min Gu,

University of Shanghai for Science and Technology, China

Prof. Fu-Jen Kao,

National Yang-Ming University, Taipei, Taiwan

Dr. Jens Rietdorf,

Centre for Technological Development in Healthcare (CDTS), Brasil

Prof. George A. Stanciu,

University Politehnica of Bucharest, Romania

Dr. Timo Zimmermann,

EMBL, Heidelberg, Germany Prof. Bert Hecht,

University of Wuerzburg, Germany

Prof. Norbert Kruse,

Washington State University, WA, USA

Prof. Giovanni Valdré,

University of Bologna, Italy

Peter Hawkes,

CNRS, Toulouse, France

France Paul Verkade,

University of Bristol, UK

Pippa Hawes,

The Francis Crick Institute, UK

Keith Duncan,

Danforth Inst, St Louis, USA

Annalena Wolff,

AXT Pty Ltd, Australia

Nestor Zaluzec,

Argonne National Lab, IL, USA

Dalia Yablon,

SurfaceChar LLC, Boston, USA

Philip Moriarty,

University of Nottingham, UK

Louise Hughes,

Oxford Instruments, UK

Kerry Thompson,

National University of Ireland, Galway, Ireland

Gail McConnell,

University of Strathclyde, Scotland, UK

Erin Tranfield,

VIB Bioimaging Core, Ghent, Belgium





Media Partners

European Microscopy Society (EMS)



The aims of EMS are to promote the use and the quality of advanced microscopy in all its aspects in Europe, with particular reference to developments in instrumentation and methodology and novel applicati-

ons of all types of microscopy. Although light, electron and scanning-probe microscopy are expected to occupy a large place in the activities of The Society, no form of microscopy is excluded.

Global BioImaging



Global BioImaging is an international network of imaging infrastructures and communities, which was

initiated in 2015 by a European (Horizon 2020) funded project. Recognizing that scientific, technical, and data challenges are universal rather than restricted by geographical boundaries, it brings together imaging facility operators and technical staff, scientists, managers, and science policy officers from around the globe, to network, exchange experiences, and build capacity internationally.

European Light Microscopy Initiative (ELMI)



ELMI was created in 2001 to establish a unique communication network between European scientists working in the field of advanced light microsco-

py in life science and the manufacturers of their equipment. The annual meetings of this initiative combine lecture sessions focusing on applications and workshop sessions organized by the industry partners for instrument demonstration and hands-on opportunities.

Focus on Microscopy



The FOM conferences constitute an effective meeting point for developers and users working in the rapidly evolving field of

optical microscopy and imaging, playing an important role in the dissemination of information about new developments. The FOM conferences are accompanied by a technical exhibition showing the recent technical developments in microscopy and associated techniques. Focus on Microscopy 2018 is the continuation of a yearly conference series presenting the latest innovations in optical microscopy and their application in biology, medicine and the material sciences.

Royal Microscopical Society (RMS)



This international microscopical society serves the needs of its compa-

ny members who represent all the major manufacturers and suppliers of microscopes, equipment and services. It is dedicated to advancing science, developing careers and supporting wider understanding of science and microscopy. Its council of trustees and members drive the direction of the society and form its long-term strategy. The society publishes the Journal of Microscopy and a series of microscopy books.

EMBL International Centre for Advanced Training (EICAT)



The EMBL International Centre for Advanced Training fosters information exchange between the respective EMBL training branches. Among

these are the International PhD Program, the Postdoctoral Program and the Collaborative Training Program. It also includes the highly successful Courses and Conferences Program and collaborates with the Science and Society Program. EICAT thus pursues a dual mission: to provide first-rate training for the scientists who work at EMBL, and to serve as a European hub of advanced training for those who primarily work elsewhere.





Highly Qualified Audience*

Geographical Breakdown

Regional Breakdown

Country	Print run	%
USA / Canada	8,000	53%
UK & Irland	1,990	13%
Germany / Austria / Switzerland	1,290	9%
France	800	5%
Italy	310	2%
Belgium / Netherlands	590	4%
Northern Europe	630	4%
Eastern Europe	870	6%
Spain	520	3%
Eastern Europe	870	6%
Total	15,000	100%

^{*}Audience Analysis 2024

Region	Digital run	%	
EMEA	12,000	34%	
APAC	14,300	41%	
North America	6,300	18%	
ROW	2,400	7%	
Total	35,000	100%	

Circulation & Audience

Microscopy & Analysis caters to scientists who work in a variety of job sectors

Circulation by Job Function

University Professor/Lecturer	26%
Scientist/Post Doc/Graduate	23%
Engineer/Technician	21%
CEO/Managing Director	9%
Sales/Product Manager	9%
PhD Student	8%
Other	4%

Microscopy & Analysis addresses the users and decision-makers in industrial and academic research

Circulation by Area

University and Research Institute	40%
Pharmaceutical Industry	12%
Biotechnology Industry	11%
Chemical Industry	10%
Measurement and Automation Technology	7%
Optics	6%
Working Materials and Metals	6%
Semiconductor and Electronic Industry	4%
Energy-/Agro-/Environmental Industry	2%
Others	2%





Prices & Formats

Advertisements	w/h (mm)	Price in €	Price in \$
1/1 Page	210 x 297*	6,490	7,050
1/2 Page portrait	90 x 260	4,030	4,375
1/2 Page landscape	185 x 128	4,030	4,375
Juniorpage	137 x 190	4,295	4,650
1/3 Page portrait	58 x 260	2,440	2,650
1/3 Page landscape	185 x 85	2,440	2,650
1/4 Page classic	90 x 128	2,010	2,150
1/4 Page portrait	43 x 260	2,010	2,150
1/4 Page landscape	185 x 63	2,010	2,150
1/8 Page classic	90 x 63	1,390	1,500
1/8 Page landscape	185 x 30	1,390	1,500

Preferred Positions		Price in €	Price in \$
Title Page + Story ¹	213 x 303	8,100	9,350
Inside front/back page ¹	210 x 297*	7,695	8,850

^{*}plus 3 mm overlap on all sides

Front Cover

Carries an image only and not product pictures, additional text cannot be applied. Images supplied for the front cover should represent cutting edge, innovative microscopy techniques and be as visually striking as possible without embedded graphs or figures.

We do not accept images previously published as M&A covers.

For more than one insertion series discounts of up to 10% apply. Combined editions count as one insertion. Contract and agency discounts also applicable

Cover Story

Two pages of editorial with reference to the cover image. Additional 2–3 figures and company logo.

Advertorials	1/1 Page	1/2 Page	
Application Note	3,720 € 3,150 \$	1,690 € 1,950 \$	

Specifications Advertorial Quarter Page Product Information

1/4 text ad with 200 words, company contact details and 1 image

Half Page Advertorial (Show Case)

1/2 page text ad with max. 400 words, company contact details and 1 image, company logo

Application Note | Technical Report | Product Profile 1/1 page text ad with max. 700 words, company contact details and 3 images, company logo

These numbers represent a guideline, more figures can be used with fewer words and the reverse is true too.

Loose Inserts ³	weight	Price in €	Price in \$
	up to 25 g	315	365
	up to 50 g	395	455

^{*} Head: 3 mm; Foredge: 3 mm; Foot + right: min. 3 mm

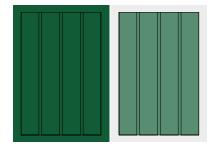
Terms

Credit accounts are strictly net and must be settled 30 days from date of invoice. Cancellation Six weeks prior to the first day of the publication month. All material for advertisements is accepted subject to the publisher's approval. The Advertiser warrants that his advertisements are neither illegal nor defamatory and comply with the British Code of Advertising Practice. The Publisher will not be liable for any loss or damage consequential or otherwise occasioned by error, late publication or the failure of an advertisement to appear from any cause whatsoever although all reasonable care will be

taken. The Advertiser must be responsible for the insurance of all advertisement material delivered to the Publisher. Advertiser's material is held at the owner's risk. The Publisher, in the absence of instructions to the contrary, reserves the right to destroy all material which has been in his custody for twelve months from the date of its last appearance. In the event of copy instructions not being received by the copy date, the Publisher reserves the right to repeat standing copy. Material must conform to the Publisher's requirements and any additional work involved will be charged out at cost.



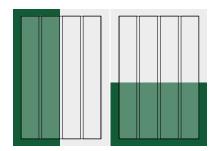
Formats



1/1 Page
Type Area/Bleed Size

Type Area: 185 x 260 mm

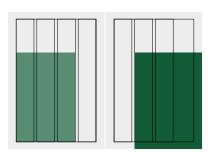
Bleed Size: 210 x 297 mm



1/2 Page Type Area/Bleed Size

Type Area: portrait: 90 x 260 mm landscape: 185 x 128 mm

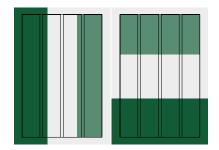
Bleed Size: portrait: 102 x 297 mm landscape: 210 x 147 mm



Juniorpage

Type Area: 137 x 190 mm

Bleed Size: 147 x 209 mm



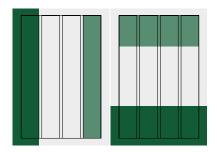
1/3 Page Type Area/Bleed Size

Type Area:

portrait: 58 x 260 mm landscape: 185 x 85 mm

Bleed Size:

portrait: 70 x 297 mm landscape: 210 x 104 mm



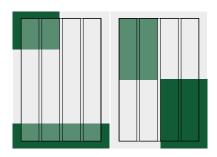
1/4 Page Type Area/Bleed Size

Type Area:

portrait: 43 x 260 mm landscape: 185 x 63 mm

Bleed Size:

portrait: 54 x 297 mm landscape: 210 x 82 mm



1/4 | 1/8
Page Type Area/Bleed Size

Type Area:

classic: 90 x 128 mm

Bleed Size:

classic: 102 x 147 mm

Type Area:

classic: 90 x 63 mm landscape: 185 x 30 mm

Bleed Size:

classic: 102 x 82 mm landscape: 210 x 49 mm

Please provide advertisements in bleed size with 3 mm overlap on all sides.





Technical Specifications

Magazine format

210 x 297 mm (width x height), A4 size 185 x 260 mm (width x height), print space

Print and binding methods

Sheet offset

Colors

Euro scale

Screen ruling

70 ruling

Loose inserts

Minimum insert size: 105 x 148 mm (w x h) Maximum insert size: 200 x 287 mm (w x h), the back fold must be on the long side (287 mm) Minimum weight for single-sheets inserts: 150 g/m²

The delivery quantity and delivery address as well as the delivery date are stated on the order confirmation.

Data format

We accept the following data formats: PDF, EPS, TIFF, JPG.

Print Ad Submissions

For files larger than 10mb please contact Paul Bennell at pbennell@wiley.com or on +44 (0)1243 770310 to request our FTP details or use web-based file sharing sites such as SendSpace.com or Hightail.com

Please ensure your artwork is high resolution. Images should be 300dpi. PDF is preferred although we can accept InDesign, Illustrator or Photoshop if necessary.

Word files are not acceptable. If not sending PDF please ensure all images (pictures and logos) and typefaces are sent too. If not, we cannot ensure your ad will print correctly. Artwork should be prepared for print in CMYK format. RGB is not acceptable.

Transmission options

by e-mail to kerstin.kunkel@wiley.com



Wiley-VCH GmbH FAO: Kerstin Kunkel Boschstrasse 12 69469 Weinheim, Germany Ph.: +49 (0) 6201 606 731





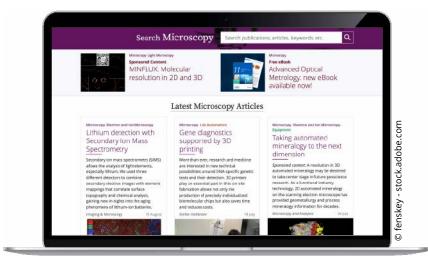
Wiley Analytical Science

Web Advertising

https://analyticalscience.wiley.com

Wiley Analytical Science keeps the analytical science community informed on latest news, applications, and research in spectroscopy, microscopy, separation science, bioanalysis, lab automation, and other key areas in the analytical sciences.

On the **Microscopy Channel** we offer a range of opportunities for advertisers to share their voice to increase brand visibility and drive key messages directly to our audience. Leverage our responsive display units to communicate your brand message seamlessly on mobile and desktop.



Let's get started.

Banner advertising solutions on the WAS Microscopy Channel

Desktop Advertising

Position & Formats	Monthly Sponsorship Rate	
Desktop Header Banner 728x90, 970x90, 970x250	1,385 €	1,500 \$
Half Page Rail 300x600	1,665 €	1,800 \$
MPU Rail 300x250	1,110 €	1,200 \$
Interstitial 640x480	2,080 €	2,250 \$
Roadblock All positions Desktop & Mobile	8,220 €	8,910 \$

Mobile Devices Advertising

Position & Formats	Monthly Sponsorship Rate	
Mobile Banner 320x100, 320x50, 300x100, 300x50	555 €	600 \$
Sticky Mobile Footer 320x50, 300x50	695 €	750 \$

Submission Lead Time

Ad creative must be submitted at least one week ahead of deployment for testing and build processing time to ensure assets are in-spec. Third-party ads must be live at time of submission.

Standard & Rich Media Ads (Third-Party Served): 5 business days prior to launch





Wiley Analytical Science

Native Advertising Opportunities

Native Advertising on the **WAS Microscopy Channel**

Use posts to engage the Microscopy audience with your brand objectives via one of our proven native display formats.

Top Teaser Story - 1,740 € | 2,000 \$

Promote your product, your application note, your event or any other highlight on the starting page of the WAS microscopy channel. Reach your target group 24/7/365.

Scope of Service:

Headline up to 60 characters incl. blanks, one image 180 x 150 px.

The top teaser will be linked to a more comprehensive sponsored content on

WAS Microscopy. Up to 4 images, unlimited number of characters, company contact details.

Optional add-on: link to a video.

Run time:

2 weeks on the starting page and 6 months as sponsored content on WAS Microscopy.

Sponsored Content - 1,250 € | 1,480 \$

Promote your product, your application note, your event or any other highlight on WAS Microscopy.

Scope of Service:

Up to 4 images, unlimited number of characters, company contact details. Optional add-on: link to a video

Run time: 6 months







Wiley Analytical Science Microscopy Newsletters

Capabilities for your Brand

The latest insights, news and techniques are shared with researchers in the microscopy field. Get in front of our 35K+ Email subscribers by sponsoring our EMail Newsletter.

Partner with us. We'll develop exciting solutions to get your brand and message in front of Microscopy audiences.

Align your brand with an aspirational voice that inspires action.

Let's connect.

	©		h
35K+	27%	18+	26K+
Opt-in subscribers	Average open rate**	Newsletters	Page Views per Position

^{*} Average Newsletter Subscribers 2024

Advertising solutions in the WAS microscopy newsletter

Rectangle Banner 300 x 250 px Average CTR Banner: 0,26%	2,740 €	3,150 \$
Content Ad Average CTR Content Ad: 0,18%	3,150 €	3,600 \$
Single-Sponsored (3 MPUs plus + 2 content ads)	8,500 €	9,810 \$

Email Newsletter Specifications

MPU: 300 x 250 px Max. file size: 200 KB

File Types Accepted: GIF, JPG & PNG only No 3rd Party or HTML5 tags accepted Click-Through URLs: Required for all creative files provided (GIF, JPG, PNG). Animation/Looping: No animation permitted / Static display only.

Newsletter WAS Microscopy English

28 Jan 2025 18 Feb 2025

Issue Alert M&A 1/25

11 Mar 2025

25 Mar 2025

15 Apr 2025 29 Apr 2025

13 May 2025

Issue Alert M&A 2/25

27 May 2025

10 Jun 2025 24 Jun 2025

22 July 2025

Issue Alert M&A 3/25

26 Aug 2025

09 Sep 2025

23 Sep 2025

07 Oct 2025

Issue Alert M&A 4/25

Maximum 50 characters incl. blanks for

the headline and up to 250 characters

for the body text. Unlimited number of

website. Please provide one image as a

Destination URL for text ads should be

direct domain and path URL. Any added URL path code such as tracker, may

characters for the publication on the

JPG file in 250 x 210 px format.

Content Ad

cause errors.

28 Oct 2025

18 Nov 2025

09 Dec 2025



Meet us at Microscopy & Microanalysis

Wey is attending his year's Microscopy & Microsna's (M&M), santing on July 31 in Portand, Origon, USA. We will have a both at the show, and cert wet to meet you. Please wist us to pick up copies of Microscopy & Avelysis, and maging a Microscopy magasies. You could also talk to our editors, Dr. Chris Parmenter (M&A editor-in-chrel) and Dr. Rebeccs Pool (M&A editor). See you mere.

Scanning Probe Microscopy Voltage pulses control single-molecule

reactions
Scenning probe microscope breaks
and creates atomic bonds; switches

DEAD MODE



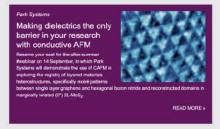


Cryo Soft X-Ray Tomography

High throughput imaging of 3D whole cell ultrastructure at the nanoscale

Cryo soft X-ray lomography using low energy X-rays is a powerful method for imaging the 30 ultrastructure of whole cells to around 50 nm escellation. Cells or tessue blooks up to 10 jum thick are simply flash frozen and since the contrast is generated naturally, no staining or chemical flustives are reeded.

READ MORE ×





Attosecond Spectroscopy
Resolving electron
dynamics in water
Researchers measure the blistering
fast dynamics of electrons in water

READ MORE »



Electron Microsco

Capturing small molecule structures

US-based researchers have developed a novel atomic-resolution scanning transmissis electron microscopy (STEM) method to image light elements in small organic molecular

^{**}Industry benchmarks for Publishing: Open rate: 18.10%

WILEY

Wiley Analytical Science Conference



Elevate Your Brand. Generate Leads.

Twice a year Wiley Analytical Science Virtual Conference brings together top **researcher** and **professionals** in the fields microscopy, spectroscopy, mass spectrometry, laboratory automation, and more.

Tap into an **exclusive and expansive network** and position your company as a thought leader. The quality of content can make or break the credibility of your entire business.

Elevate your brand & gain credibility by sponsoring sessions with scientific leaders in your area of interest or showcase how your application solutions support researcher in their day-to-day work in the lab.

Sponsorship Opportunities

Combination Package: Educational + Application-Focused Seminar

Set the perfect stage for your message!

- First, build credibility & authority in your target research area with unbiased content from a scientific leader
- Then follow up with an applicationfocused presentation to the same audience



Educational Seminar

- Visibility of your company logo on registration page and promotional materials
- Wiley organizes the speakers (or if you have a key opinion leader that we should pursue, we are open to suggestions)
- Forwarding of all leads from registered participants (GDPR compliant)

Application-Focused Seminar

- You can run your own applicationfocused seminar
- Visibility of your company logo on registration page and promotional materials
- Forwarding of all leads from registered participants (GDPR compliant)



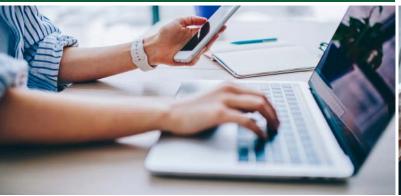
Contact us for more details!

MOVE BEYOND ADVERTISING

Elevate your brand and take your message to new levels!

Whether it be lead generation, branding, virtual events, or content solutions, Wiley can help you find the right marketing mix and channels to reach your goals.

Explore how you can engage your audience even further by integrating Wiley Events & Education and Wiley **Communications** solutions with your advertising plans.



Events & Education Solutions

Deliver clear, focused content and deepen your engagement with your target audience through:



Webinar

Advance knowledge and understanding of the latest research, technology trends, or key developments with our webinars.



Virtual Events

Engage your target audience through a custom or sponsored plenary sessions led by leaders in your area of interest, connecting and engaging via our independent, trusted channels.



Knowledge Hub

Strategically showcase your brand alongside trusted content and position yourself as a thought leader in a specific subject area. Educate scientists and industry professionals in an engaging online learning environment.

Communications Solutions

Be a thought leader in your area of expertise, with tailored solutions to generate quality scientific leads including:



Article Collections

Position your brand alongside primary peer-reviewed journal content by sponsoring a collection of articles on a common theme.



Deliver your target audience valuable information for their daily work in short, practical guides that are mobileenabled for convenience and easy access.



Expert Insights

Engage with your target audience and provide expert insights on key subject areas through impactful content solutions such as whitepapers, article summaries, and ebooks.

Amplify your programs with translations, run-ons, extended reach, content feed, infographics, and expert commentary

Partner with Wiley to ensure success!

We can help you build the right plan to achieve your goals.

As a strategic partner, we start by learning what you need to achieve. From there, our subject matter experts will work with you to design a high-impact program that incorporates the right channels, audience, and tactics to make an impact in your field. We make it easy for you from start to finish, with expert project management for seamless execution from development to delivery.

Ready to give your message more visibility?

To discuss tailored options and details, reach out to your account manager, or email us at corpsolutions@wiley.com







Advertising and Reprint Production Terms and Conditions

Definitions

- 1. In these terms and conditions:
 - (a) "Wiley" means the company within the John Wiley & Sons group that is providing the Advertising and Reprint services as set out on the Booking Confirmation or invoice issued by the Wiley group entity or its authorised agent.
 - (b) "Advertising" means any advertisements requested by the Customer to be displayed in products owned or controlled by Wiley or any third party partner of Wiley and includes both advertising that appears in Wiley's or its third party partners' print publications ("Print Advertising") and advertising that appears electronically on any of Wiley's websites, or any application or other digital format owned or controlled by Wiley or any third-party partner of Wiley ("Online Advertising").
 - (c) "Customer" means a person or entity who is placing an order for advertising or reprint production with Wiley and includes an advertiser on whose behalf advertising is placed, and any media agency or company that may arrange advertising or reprints for its clients.
 - (d) "Booking Confirmation" means the confirmation provided by Wiley which sets out the details of the Advertising. For Reprints, it consists of an email confirmation sent by Wiley to confirm the Reprint order.
 - (e) "Insertion Order" or "Purchase Order" means a document provided by the Customer for ordering Advertising or Reprints which confirms the agreed details.
 - (f) "Reprint" means print or physical goods, being a specified number of reprints of articles or other material (for example, pre-loaded USBs), as requested by the Customer and/or ePrints which are digital versions of articles or other materials hosted by Wiley or its licensees and linked from a Wiley website, an email or a Customer website ("ePrints").
 - (g) "Reprint Quotation" means a document supplied to the Customer by Wiley which sets out the details of
 - (h) "Terms" means these terms and conditions.

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- (g) Customer has obtained written consent to display the name or image of any living person in any Adver-
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Advertising and Reprint Production Terms and Conditions

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English Language		Translations		
Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	
Purchase Order / confirmed order received	5%	Purchase Order / confirmed order received	5%	
Order sent to printer / Proof compiled	10%	Translation work started	50%	
Proof approved by customer	25%	Proof approved by customer	75%	
ePrint created	35%	ePrint created	35%	
Copies printed / ePrint supplied	100%	Copies printed / ePrint supplied	100%	

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